

## II. Accounting and Financial Highlights

### (I) Major Accounting Data

Item	(RMB Million)	
	Amount	
Operating profit	8,839	
Pre-tax profit	9,260	
Net profit attributable to shareholders of the listed Company	7,362	
Net profit attributable to shareholders of the listed Company less non-recurring gains and losses	7,009	
Net cash flow from operating activities	12,142	

### (II) Non-recurring Gains and Losses

Item	(RMB Million)		
	2011	2010	2009
Profit and loss from disposal of non-current assets	-121	-123	-342
Investment income from disposal of available-for-sale financial assets	42	8	428
Net increase from other non-operating activities	581	534	383
Effect of income taxes	-119	-98	-117
Effect of minority interest	-30	-17	33
Total of non-recurring gains and losses	353	304	385

## II. Accounting and Financial Highlights

### (III) Major Accounting Data and Financial Indicators for the Latest Three Years

(RMB Million)				
Major accounting data	2011	2010	Increase/Decrease from the previous year (%)	2009
Total operating revenue	222,857	202,413	10.10	148,525
Operating profit	8,839	16,646	-46.90	7,254
Pre-tax profit	9,260	17,056	-45.71	7,295
Net profit attributable to shareholders of the listed Company	7,362	12,869	-42.79	5,816
Net profit attributable to shareholders of the listed Company less non-recurring gains and losses	7,009	12,565	-44.22	5,431
Net cash flow from operating activities	12,142	18,856	-35.60	23,993

(RMB Million)				
Major accounting data	As at end of 2011	As at end of 2010	Increase/Decrease from the previous year (%)	As at end of 2009
Total asset	231,100	216,065	6.96	201,143
Total liability	117,630	104,743	12.30	99,923
Owners' interest (shareholders' equity) attributable to the listed Company	106,495	104,726	1.69	95,137
Total capital stock	17,512	17,512	-	17,512

(RMB Million)				
Major financial indicators	2011	2010	Increase/Decrease from the previous year (%)	2009
Basic earnings per share (RMB)	0.42	0.73	-42.79	0.33
Diluted earnings per share (RMB)	0.42	0.73	-42.79	0.33
Earnings per share calculated with the latest capital stock (RMB) (Note)	N/A	N/A	N/A	N/A
Basic earnings per share less non-recurring gains and losses (RMB)	0.40	0.72	-44.22	0.31
Weighted average return-on-equity (%)	7.02	12.93	-5.91 pts	6.27
Weighted average return-on-equity less non-recurring gains and losses (%)	6.69	12.62	-5.93 pts	5.89
Net cash flow per share from operating activities (RMB)	0.69	1.08	-35.60	1.37

(RMB Million)				
Major financial indicators	As at end of 2011	As at end of 2010	Increase/Decrease from the previous year (%)	As at end of 2009
Book value per share attributable to the listed Company (RMB)	6.08	5.98	1.69	5.43
Asset-liability ratio	50.90	48.48	2.42 pts	49.68

Note: If during the period from the end of the reporting period to the date when the report is disclosed, the Company's capital stock changes and the owner's equity is affected because of the increase issues in stocks, stock allotment, the exercise of equity incentive, and share repurchase, the "Earnings per share calculated with the latest capital stock" of the reporting period should be disclosed.