Corporation code: 600019

Corporation abbreviation: Baosteel

Baoshan Iron & Steel Co., Ltd. 2015 1st Quarter Report

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I. Important Notice

- 1.1 The Board of Directors and the Board of Supervisors of Baoshan Iron & Steel Co., Ltd. (hereinafter "the Company"), along with their directors, supervisors and senior executives, hereby guarantee that the Quarter Report is free from false statement, misleading information or grave material omission, and assume relevant separate and joint responsibilities in regard to the truth, the accuracy and the integrity of the contents of the Report.
- 1.2 All members of the Board of Directors of the Company attended the board meeting.
- 1.3 Chen Derong, Chairman of the Company, Zhu Kebing, chief accountant, and Wang Juan, Director of the Finance Department in charge of the accounting affairs, attest to the truthfulness, correctness and completeness of the financial statements in this Report.
- 1.4 The 1st quarter report has not been audited.

II. Major Financial Data and Shareholders' Change

- 2.1 Highlights of Operation
- A profit of RMB2.2 billion has been realized in the first quarter, representing a quarter-on-quarter growth of 65.3% and a year-on-year growth of 4.0%.
- With more importance attached to third party trading platform, the Company and Baosteel Group have jointly established Ouyeel Co., Ltd, for further attempt to integrate resources and businesses like e-commerce, processing and distribution, technology service, payment settlement, financial services and big data analysis.
- By aligning itself with Industry 4.0, the Company has won Haier Golden Cube Award, becoming the sole supplier winning this honor in worldwide steel industries.
- Ultra-high toughness NC52 drill pipe supplied to Tarim Oilfield of China National Petroleum Corporation (CNPC) successfully drilled for 8038 m, making another milestone of domestic drill pipes.
- To constantly advance environmental management, 20MW photovoltaic power generation project of the subordinate Meishan Steel has been grid connected, with estimated annual capacity of over 18 million kwh to reduce 16,000 tons of annual CO₂ emissions.
- Zhanjiang Steel Project is under way smoothly, with the installation of No.1 blast furnace shell body steel structure fully completed.
- The Company has expanded low-cost financing channels, and issued its first 500 million Euro bond successfully, with a coupon rate of 1.625%, becoming one of the first Chinese enterprises to enter the European bonds market successfully, and making a beneficial practice and exploration for Chinese enterprises to finance in European market in future.

| | | | Unit: RMB million |
|---------------------------|---------------------------|-----------------------------|-------------------|
| | | | Increase/ |
| | At the end of the | At the end of the previous | decrease from the |
| | reporting period | year | previous year |
| | | | (%) |
| Total assets | 233,128 | 228,653 | 1.96 |
| Net assets attributable | | | |
| to shareholders of listed | 116,260 | 114,258 | 1.75 |
| company | | | |
| | From the beginning of the | From the beginning of the | Increase/decrease |
| | year to the end of the | previous year to the end of | from the previous |

2.2 Major Financial Data

| | reporting period | the previous reporting period | year (%) |
|---|---|---|--|
| Net cash flow from operating activities | 5,078 | 356 | 1,326.23 |
| | From the beginning of the year to the end of the reporting period | From the beginning of the previous year to the end of the previous reporting period | Increase/decrease from the previous year (%) |
| Operating revenues | 41,386 | 46,748 | -11.47 |
| Net profit attributable to shareholders of the listed Company | 1,547 | 1,510 | 2.46 |
| Net profit attributable to shareholders of the listed Company less non-recurring gains and losses | 1,523 | 1,499 | 1.59 |
| Weighted average return-on-equity (%) | 1.34 | 1.36 | Down by 0.02 ppts |
| Basic earnings per share (RMB) | 0.09 | 0.09 | 2.46 |
| Diluted earnings per share (RMB) | 0.09 | 0.09 | 2.46 |

Items and amount of non-recurring gains and losses

 $\sqrt{\text{Applicable}}$ \square Not applicable

| | | Unit: RMB million |
|--|--------------------------------|-------------------|
| Item | Amount in the reporting period | Notes |
| Gains and losses from disposal of non-current assets | -18 | |
| Government subsidy calculated in current gains and losses, except the consecutive fixed government subsidy related to normal operating activities and in lines with national policies, rules and certain standards | 35 | |
| Gains and losses from change of fair value for holding held-for-trading financial assets and liabilities, investment income at the disposal of held-for-trading financial assets and liabilities, and available-for-sale financial assets, except effective hedging operations related to normal operating activities | 15 | |
| Other non-operating income and expenditure | 8 | |
| Effect of minority interest (after tax) | -6 | |
| Effect of income tax | -10 | |
| Total | 24 | |

Unit: RMB Million YoY change in gross Operating revenues Gross margin Segment Operating costs margin 23,138 Steel manufacturing 26,426 12.4% Up by 2.9 ppts Processing and distribution 36,495 35,345 3.2% Up by 0.8 ppts 795 Information technology 572 28.1%Down by 3.6 ppts 4,008 4,006 Down by 0.3 ppts E-commerce 0.05% 1,867 1,770 Down by 4.3 ppts Chemical industry 5.2% Finance 154 72 53.1% Down by 1.6 ppts

2.3 Principal business by segments

| Offset between segments | -28,249 | -28,213 | - | - |
|-------------------------|---------|---------|-------|----------------|
| Total | 41,496 | 36,689 | 11.6% | Up by 1.8 ppts |

2.4 Total number of shareholders, top 10 shareholders and top 10 shareholders of tradable shares (or holders of shares not subject to conditional sales) at the end of the reporting period

Unit: share

| Total number of shareholders (people) 413,544 | | | | | | | |
|---|--------------|------------|---------------|----------|------------|--------|---------------|
| Top 10 shareholders | | | | | | | |
| | | | | Shares | Shares p | ledged | |
| | Shares at | t the end | Shareho | subject | or fro | ozen | |
| Name (Full name) | of the re | porting | lding | to | | | Shareholder |
| Name (Pun name) | per | iod | proporti | conditio | status | numb | nature |
| | | | on (%) | nal | status | ers | |
| | | | | sales | | | |
| Baosteel Group Corporation | 13,128, | ,825,267 | 79.709 | 0 | None | 0 | State-owned |
| Hong Kong Securities | 89 | ,044,828 | 0.541 | 0 | None | 0 | Unknown |
| Clearing Company Ltd. | | ,011,020 | 0.5 11 | 0 | Tione | 0 | |
| China Galaxy Securities Co., | | | | | | | Unknown |
| Ltd-Customers Credit and | 56. | 720,582 | 0.344 | 0 | None | 0 | |
| Trading Guarantee Securities | , | | | - | | - | |
| Account | | | | | | | TT 1 |
| National Social Security | 40. | 890,074 | 0.248 | 0 | None | 0 | Unknown |
| Fund 106 Portfolio | - | | | | | | TT 1 |
| Ping An Annuity Insurance | | | | | | | Unknown |
| Company - Ping An | | | | | | | |
| Annuity's Rich Stock | 35 | 702,752 | 0.217 | 0 | None | 0 | |
| Portfolio of Rich Pension | | ,, 0_,, 0_ | 0.217 | Ŭ | 1,0110 | Ŭ | |
| Entrusted Management | | | | | | | |
| Product | | | | | | | |
| Guotai Junan Securities Co., | | | | | | | Unknown |
| LtdCustomers Credit and | 33 | 880,579 | 0.206 | 0 | None | 0 | |
| Trading Guarantee | 55, | ,000,577 | 0.200 | 0 | None | 0 | |
| Securities Account | | | | | | | |
| GF Securities Co., | | | | | | | Unknown |
| LtdCustomers Credit and | 30 | ,227,212 | 0.184 | 0 | None | 0 | |
| Trading Guarantee Securities | | ,,_,_,_ | 0.101 | Ŭ | rtone | Ũ | |
| Account | | | | | | | |
| Huatai Securities Co., | | | | | | | Unknown |
| LtdCustomers Credit and | 28. | ,623,991 | 0.174 | 0 | None | 0 | |
| Trading Guarantee Securities | - 2 | | | - | | - | |
| Account | | | | | | | XX 1 |
| CSOP Asset Management | | 244.000 | 0.154 | 0 | | 0 | Unknown |
| Limited – CSOP Source | 25, | ,344,800 | 0.154 | 0 | None | 0 | |
| A50ETF | | | | | | | |
| Guosen Securities Co., | | | | | | | |
| LtdCustomers Credit and | 24, | 875,494 | 0.151 | 0 | None | 0 | Unknown |
| Trading Guarantee Securities | | | | | | | |
| Account | 0.1 1.1 | 6 1 | . 1 | 1.4. | 1 1 | | |
| | U holders of | | not subject t | | | 1 | - £ -1 |
| name | name | | er of shares | | Type and 1 | 1 | |
| | | | subject to | , | Гуре | - | Numbers |
| conditional sales | | | | | | | |
| Baosteel Group Corporation | | 13 | ,128,825,2 | h/ | | 1 | 3,128,825,267 |
| Hong Kong Committee Classic | Comment | | | share | | | |
| Hong Kong Securities Clearing | Company | | 89,044,82 | /X | b ordinary | | 89,044,828 |
| Ltd. | | | . , | 2 | share | | |

| China Galaxy Securities Co., Ltd-Customers Credit and Trading | 56,720,582 | RMB ordinary share | 56,720,582 |
|--|--|-----------------------|---------------------|
| Guarantee Securities Account | | | |
| National Social Security Fund 106 | | RMB ordinary | 40.000.0 7 4 |
| Portfolio | 40,890,074 | share | 40,890,074 |
| Ping An Annuity Insurance Company | | RMB ordinary | |
| - Ping An Annuity's Rich Stock | | share | |
| Portfolio of Rich Pension Entrusted | 35,702,752 | | 35,702,752 |
| Management Product | | | |
| Guotai Junan Securities Co., | | RMB ordinary | |
| LtdCustomers Credit and Trading | 33,880,579 | share | 33,880,579 |
| Guarantee Securities Account | | | |
| GF Securities Co., LtdCustomers | | RMB ordinary | |
| Credit and Trading Guarantee Securities | 30,227,212 | share | 30,227,212 |
| Account | | | |
| Huatai Securities Co., LtdCustomers | | RMB ordinary | |
| Credit and Trading Guarantee Securities | 28,623,991 | share | 28,623,991 |
| Account | | | |
| CSOP Asset Management Limited – | 25,344,800 | RMB ordinary | 25,344,800 |
| CSOP Source A50ETF | 25,544,800 | share | 25,544,000 |
| Guosen Securities Co., LtdCustomers | | RMB ordinary | |
| Credit and Trading Guarantee Securities | 24,875,494 | share | 24,875,494 |
| Account | | | |
| Remarks on affiliation, alliance or | The Company is not av | | |
| collusion among the aforementioned | among other sharehold | ers mentioned abor | ve or any parties |
| shareholders | acting in concert specified in Measures for the Administration | | |
| | of Acquisitions by Liste | ed Companies. | |
| Remarks on shareholder holding | None | | |
| preferred stocks with voting right | | | |
| restored and their shares | | | |

III. Significant Events

3.1 Sharp changes in major accounting statements and financial indicators and reasons

 $\sqrt{\text{Applicable } \square \text{Not applicable}}$

In the first quarter of 2015, domestic steel demand remained low. The support of raw material cost on steel price turned out to be weak due to plummeting ore price while domestic steel production continued to be at a high level over the same period. Although the exporting scale has bounced up a little, overall demand-supply conflict has not been improved. What's more, bonding costs like environmental protection rose, leading to a loss status again of steel industry.

In face of negative operating environment, the Company continuously enhanced the coordination of purchase and sale, strengthened customer service and technology innovation, optimized production and marketing mode, strongly boosted cost-reduction and performance-improvement, facilitated development in two wing fields to ensure operating objectives of first quarter are accomplished well. During the reporting period, the Company produced 5.362 million tons of iron, 5.569 million tons of steel and 5.239 million tons of steel products, and realized a total consolidated profit of RMB 2.20 billion.

Sharp changes in major accounting statements and the reasons are as follows:

Compared with the first quarter in 2014:

Financial expenses had a year-on-year decrease of RMB 200 million, representing a reduction rate of 50.2%, mainly because the 0.3% depreciation of RMB against USD central parity rate in the first quarter led to year-on-year decrease of RMB 130 million exchange losses with the 0.8% depreciation of RMB

against USD over the same period last year; net interest expense had a year-on-year decrease of RMB 70 million due to the year-on-year shrink of interest-bearing liabilities scale over the same period last year.

Assets impairment losses had a year-on-year increase of RMB 140 million, mainly because the inventory falling price reserves of RMB 10 million was made additionally in the first quarter, while the inventory falling price reserves was reversed by RMB 110 million in the same period last year.

Gains from changes of fair value reduced by RMB 80 million, mainly due to RMB 100 million of fair value loss in financial derivatives.

Non-operating incomes reduced by RMB 40 million year-on-year, representing a reduction rate of 45.1%, mainly due to the year-on-year reduction of governmental subsidiaries the Company gained.

Non-operating expense reduced by RMB 50 million year-on-year, representing a reduction rate of 69.4%, mainly due to the year-on-year reduction of RMB 40 million in loss from disposal of non-current assets.

Net cash inflow was RMB 1.19 billion in the first quarter, increasing RMB 3.44 billion of net inflow compared with the RMB 2.25 billion of net outflow over the same period last year.

(1) Net cash inflow arising from operating activities was RMB 5.08 billion, with a year-on-year increase of RMB 4.72 billion, representing a growth rate of 1326.2%. In the first quarter of 2015, the Company made a net profit of RMB 1.64 billion, depreciation and amortization of fixed assets of RMB 2.74 billion, financial expense and other non-operational losses of RMB 260 million, and cash from operating activities of RMB 4.64 billion; the occupation of inventory funds dropped and cash flow increased by RMB 190 million; receivables from operating activities rose and cash flow decreased by RMB 30 million; payables from operating activities rose and cash flow increased by RMB 4.15 billion, RMB 3.59 billion more than that at the same period last year. The year-on-year increase was caused by the following reasons:

① the year-on-year increase of RMB 80 million in net profit and the increase of flow

⁽²⁾ the year-on-year increase flow of RMB 100 million, with RMB 3.05 billion in depreciation and amortization, financial expense, provision for impairment loss and other items compared with RMB 2.95 billion at the same period last year.

③ Inventories at the end of the first quarter was RMB 190 million less than that at the beginning of 2015, while the inventory increase was RMB 1.40 billion for the same period last year. As a result, the year-on-year inventory flow increased by RMB 1.59 billion.

④ Cash flow receivables from operating activities at the end of the first quarter increased by RMB 60 million than that at the beginning of 2015, while the increase was RMB 3.63 billion for the same period last year. As a result, the year-on-year flow increased by RMB 3.57 billion.

⑤Cash flow payables from operating activities at the end of the first quarter decreased by RMB 620 million than that at the beginning of 2015, while the increase was RMB 1.13 billion for the same period last year. As a result, the year-on-year flow decreased by RMB 1.75 billion.

(2) Net cash outflow arising from investing activities was RMB 7.41 billion, RMB 2.01 billion more than that at the same period last year, representing a growth rate of 37.2%, mainly due to the payment of entrusted financial products.

(3) Net cash inflow arising from financing activities was RMB 3.83 billion, RMB 1.06 billion more than that at the same period last year, representing a growth rate of 38.2%. Among which, debt financing scale increased by RMB 3.15 billion than that at the beginning of 2015, with RMB 2.77 billion increase at the same period last year, representing a year-on-year cash inflow increase of RMB 380 million; Ouyeel E-commerce Platform was established, absorbing RMB 1.02 billion of cash investment from Baosteel Group and its subsidiaries.

Compared with the beginning of 2015:

Financial assets at fair value through profit or loss has reduced by RMB 160 million, representing a reduction rate of 90.2%, mainly because Finance Co. has redeemed some money market fund and financial assets scale has reduced by RMB 160 million.

Financial assets purchased under resale agreements has reduced by RMB 500 million, representing a reduction rate of 83.4%, mainly because national debt reverse repurchase the Company operated across months has reduced by RMB 500 million.

Sales of repurchased financial assets have reduced by RMB 170 million, mainly because the financing of bonds repurchase of Finance Co. was due.

Interests receivable have increased by RMB 170 million, representing a growth rate of 30.3%, mainly because in the first quarter the Company confirmed RMB 170 million of assets transfer interests of Baosteel Stainless and Baosteel Special Steel.

Bonds payable have increased by RMB 3.31 billion, representing a growth rate of 109.6%, mainly because Bao-trans issued 500 million of Eurobonds in February.

3.2 Progress and impacts of major events and analysis and description of solutions

 \Box Applicable \sqrt{Not} applicable

3.3 Commitments and performance of the Company, shareholders with over 5% shares

 $\sqrt{\text{Applicable}}$ \square Not applicable

3.3.1Commitments related with the initial public offering (IPO)

Baosteel Group undertook the following two commitments as at the establishment of the Company:

(1) All related party transactions with the Company will be carried out in compliance with relevant laws, regulations and rules set by the authorities and will not damage the legitimate interest of the Company nor its non-controlling shareholders.

(2) Baosteel Group will not directly participate in any business activity or directly own an interest in any business, activity or entity that might pose competition to the Company's current operating business. However, Baosteel Group can maintain its existing shares in the Company, as well as manage and develop the existing business which may or may not be in competition with the Company. Should Baosteel Group (including its wholly-owned and holding subsidiaries or other associates) engage in any new business, investment or research that might be in competition with the principal products or services of the Company in the future, it has agreed to grant the Company pre-emptive rights to develop or acquire the said business.

These commitments will stay in force under two conditions: A. the Company is listed on the Hong Kong Stock Exchange and domestic stock exchange of China; and, B. Baosteel Group owns no less than 30% of the Company's issued shares.

In addition, on June 13, 2001, and September 6, 2002, Baosteel Group further pledged to uphold these two commitments after the Company's acquisition of the assets related to construction of its phase three project and all remaining assets thereof.

These commitments were published on *China Securities News, Shanghai Securities News* and *Securities Times* dated 21st June 2001 and 12th September 2002 and the official website of Shanghai Stock Exchange (http://www.sse.com.cn) as well.

3.3.2 Commitments related with re-financing

Commitments made in the Prospectus of additional public offering by Baosteel Group:

(1) The Company has the right to acquire, at any time it thinks appropriate, Baosteel Group's assets and businesses which may be in competition with the Company.

(2) The Company shall enjoy the priority of similar business opportunities acquired by Baosteel Group, who will not invest until the Company gives up the commercial opportunities.

These commitments were publicly posted on official website of the Shanghai Stock Exchange (http://www.sse.com.cn) in April 2005.

3.3.3 Other commitments

Commitments Baosteel Group undertook about Luojing Land:

Baosteel Group Shanghai Pudong Iron & Steel Co., Ltd. (hereinafter, Pudong Steel), a wholly owned subsidiary of Baosteel Group, was offering its construction-in-progress and related fixed assets in Luojing (hereinafter, Luojing Assets), which the Company intended to purchase. Luojing Assets cover an area of 3.228 million m², for which Pudong Steel has paid some initial expenses, but not the land transfer expense. When the assets are to be purchased, the unpaid land transfer expense and the Pudong Steel's initial expenses as on the asset-assessing day (30 September 2007), RMB 2.8 billion as preliminarily estimated, shall be paid by the Company. Baosteel Group promises:

(1) If the Company intends to purchase the Luojing assets, Baosteel Group and/or Pudong Steel would help the Company to go through the transfer procedures and other matters as required by the Company.

(2) In the event of the total actual expense exceeding RMB 2.8 billion for the procedures, Baosteel Group and/or Pudong Steel shall fully cover the exceeding amount in time, by means of paying to the Company and/or the government (as is required).

The aforementioned commitments were published on *China Securities News, Shanghai Securities News* and *Securities Times* and the official website of Shanghai Stock Exchange (http://www.sse.com.cn) of December 12, 2007.

Land in commitments aforementioned involved with West Luojing, East Luojing and North Energy Gallery. By the end of this report, the Company has signed west land transfer contract of Luojing Project with relevant Shanghai governmental departments, and paid RMB 2.34 billion for land-transferring, about RMB 20 million for north energy gallery land with land warrants. Relevant warrants for east land are in the process. And its land-transferring fees have not been paid yet.

Commitments Baosteel Group undertook about Desheng Nickel Project:

Baosteel Group sought the Company's opinion of investment in the Desheng Nickel Project on December 16, 2010 in written form of "Solicit Letter about Investment on Desheng Nickel Project", "Commitments about Desheng Nickel Project". The Company agreed that Baosteel Group could invest in the project, but retained the right to purchase the equity of the project. Baosteel Group promises: When the Company wants to acquire the equity of the project, it would transfer its share of equity of the project at a fair price in line with relative laws, regulations, and other documents and on basis of asset evaluation results as conducted by an individual assets evaluation agency.

These commitments stay in force under two conditions: (a) the company is listed at a stock exchange and (b) Baosteel Group owns no less than 30% of the Company's issued shares.

The aforementioned commitments were published on *China Securities News, Shanghai Securities News* and *Securities Times* and the official website of Shanghai Stock Exchange (http://www.sse.com.cn) of December 23, 2010.

During the reporting period, Baosteel Group and the Company did not breach any of the aforementioned commitments.

3.4 Caution and cause description for the prediction that losses may incur for the accumulated net profit from the beginning of the year to the end of the next reporting period or sharp changes may occur compared with the same period last year

 \Box Applicable \sqrt{Not} applicable

| Corporation name | Baoshan Iron & Steel Co., Ltd. |
|------------------|--------------------------------|
| Legal | Chen Derong |
| Representative | |
| Date | April 23, 2015 |

IV. Appendix

4.1 Financial statements

Consolidated Balance Sheet March 31, 2015

| | Unit: Yuan Currency: RMB | Type of audit: unaudited |
|--|--------------------------|--------------------------|
| Item | Closing Balance | Opening Balance |
| Current assets: | | |
| Cash and bank balances | 14,150,306,246.37 | 12,103,757,440.88 |
| Financial assets at fair value | 17,626,548.10 | 180,636,573.51 |
| through profit or loss | | |
| Notes receivable | 8,846,140,454.07 | 9,222,110,761.77 |
| Accounts receivable | 10,102,194,868.47 | 10,049,072,037.10 |
| Prepayments | 3,175,972,296.25 | 2,923,618,311.69 |
| Interest receivable | 713,375,667.79 | 547,356,317.25 |
| Dividend receivable | 11,298,647.00 | 11,298,647.00 |
| Other receivables | 1,268,731,271.64 | 1,080,179,452.07 |
| Financial assets purchased under resale agreements | 99,000,000.00 | 595,000,000.00 |
| Inventory | 26,620,221,894.17 | 26,815,100,722.39 |
| Non-current assets due within one year | 6,296,900,000.00 | 6,358,800,000.00 |
| Other current assets | 5,221,880,396.44 | 4,499,073,089.90 |
| Total current assets | 76,523,648,290.30 | 74,386,003,353.56 |
| Non-current assets: | | |
| Loans and advances to customers | 2,696,722,893.94 | 2,948,545,990.88 |
| Available-for-sale financial assets | 10,441,967,339.62 | 10,447,520,041.50 |
| Held-to-maturity investments | 1,000,000,000.00 | - |
| Long-term receivables | 9,010,886,216.78 | 9,012,068,634.07 |
| Long-term equity investment | 4,951,962,334.32 | 4,963,108,955.16 |
| Investment properties | 445,534,805.10 | 450,687,455.44 |
| Fixed assets | 81,772,007,175.41 | 82,897,000,178.55 |
| Construction in progress | 29,809,629,148.76 | 26,758,846,736.54 |
| Materials for construction of fixed assets | 187,766,321.96 | 173,012,390.36 |
| Intangible assets | 9,070,110,364.52 | 9,136,786,103.95 |
| Long-term prepaid expenses | 1,081,309,918.28 | 1,099,681,062.52 |
| Deferred income tax assets | 1,826,160,274.23 | 1,826,404,465.21 |
| Other non-current assets | 4,310,787,320.47 | 4,552,848,644.62 |
| Total non-current assets | 156,604,844,113.39 | 154,266,510,658.80 |
| Total assets | 233,128,492,403.69 | 228,652,514,012.36 |
| Current liabilities: | · · · · · | , , , , |
| Short-term borrowings | 31,050,879,960.19 | 31,480,011,723.61 |
| Borrowings from Central Bank | 47,628,291.38 | - |
| Deposits from customers and banks | 9,035,706,545.38 | 7,972,063,672.99 |
| and other financial institutions | , , -, | , ,, |
| Taking from banks and other | | |
| financial institutions | | |
| Financial liabilities at fair value | 05 000 704 04 | |
| through profit or loss | 85,230,724.94 | |
| Notes payable | 4,185,069,812.66 | 5,416,879,164.85 |
| Accounts payable | 18,495,962,411.71 | 19,910,369,631.42 |

| Receipts in advance | 11,492,208,161.17 | 11,522,938,150.20 |
|--------------------------------------|--------------------|--------------------|
| Financial assets sold under | - | 169,528,930.40 |
| repurchase agreements | | |
| Employee benefits payable | 1,559,764,298.15 | 1,743,340,738.03 |
| Taxes payable | 2,798,730,231.02 | 2,162,028,290.86 |
| Interest payable | 296,543,953.67 | 281,301,392.21 |
| Dividends payable | 68,495,321.06 | 12,184,096.83 |
| Other payable | 1,281,826,904.98 | 1,141,614,196.44 |
| Non-current liabilities due within | 5,606,189,467.80 | 7,442,007,303.14 |
| one year | | |
| Other current liabilities | | |
| Total current liabilities | 86,004,236,084.11 | 89,254,267,290.98 |
| Non-current liabilities: | | |
| Long-term borrowings | 11,825,516,657.81 | 9,936,435,216.96 |
| Bonds payable | 6,336,854,063.31 | 3,024,076,037.38 |
| Long-term payable | 89,287,152.00 | 89,287,152.00 |
| Long-term employee benefits | 165,149,368.61 | 162,061,249.06 |
| payable | | |
| Special payable | 287,916,697.81 | 287,916,697.81 |
| Deferred earnings | 1,243,399,208.43 | 1,268,675,356.46 |
| Deferred income tax liabilities | 421,346,114.73 | 423,066,461.35 |
| Other non-current liabilities | 1,896,687.61 | 1,902,403.65 |
| Total non-current liabilities | 20,371,365,950.31 | 15,193,420,574.67 |
| Total liabilities | 106,375,602,034.42 | 104,447,687,865.65 |
| Owners' equity | | |
| Capital stock | 16,471,026,024.00 | 16,471,026,024.00 |
| Capital reserve | 33,748,663,233.08 | 33,253,945,989.75 |
| less: treasury stock | 89,287,152.00 | 89,287,152.00 |
| Other comprehensive income | -1,048,329,037.05 | -1,004,817,797.37 |
| Special reserve | 14,207,827.91 | 10,040,556.78 |
| Surplus reserve | 25,851,173,391.46 | 25,851,173,391.46 |
| General risk reserve | | |
| Retained earnings | 41,312,992,335.40 | 39,765,842,085.69 |
| Total owners' equity attributable to | 116,260,446,622.80 | 114,257,923,098.31 |
| the parent company | | |
| Minority interests | 10,492,443,746.47 | 9,946,903,048.40 |
| Total owners' equity | 126,752,890,369.27 | 124,204,826,146.71 |
| Total liabilities and owners' | 233,128,492,403.69 | 228,652,514,012.36 |
| equity | | |
| | | |

Legal representative: Chen DerongPerson in Charge of the Accounting Body: Zhu Kebing, ChiefAccountantPerson in charge of Accounting Affairs: Wang Juan, Director of Finance Department

Balance Sheet of Parent Company March 31, 2015

| - | Unit: Yuan Currency: RMB | Type of audit: unaudited |
|---|--------------------------------------|--|
| Item | Closing Balance | Opening Balance |
| Current assets: | | |
| Cash and bank balances | 5,191,815,999.65 | 6,283,129,815.02 |
| Financial assets at fair value through | | 6,102,202.15 |
| profit or loss | | |
| Notes receivable | 11,447,635,381.62 | 13,011,611,433.29 |
| Accounts receivable | 11,570,741,246.97 | 9,695,871,978.90 |
| Prepayments | 1,140,168,973.29 | 942,442,509.53 |
| Interest receivable | 727,848,685.48 | 624,864,604.91 |
| Other receivables | 209,257,360.96 | 250,571,482.39 |
| Inventory | 11,522,508,362.93 | 12,690,611,402.54 |
| Non-current assets due within one year | 4,500,000,000.00 | 4,500,000,000.00 |
| Other current assets | 2,665,500,000.00 | 3,265,500,000.00 |
| Total current assets | 48,975,476,010.90 | 51,270,705,428.73 |
| Non-current assets: | | |
| Available-for-sale financial assets | 8,200,996,309.00 | 8,200,996,309.00 |
| Long-term receivables | 11,073,532,930.56 | 11,073,532,930.56 |
| Long-term equity investment | 45,396,030,385.36 | 45,216,589,326.30 |
| Investment properties | - | - |
| Fixed assets | 49,418,951,833.33 | 50,017,975,436.43 |
| Construction in progress | 3,648,741,447.48 | 3,611,532,901.23 |
| Materials for construction of fixed | 25,960,211.80 | 32,088,334.38 |
| assets | 20,200,211.00 | 2,000,00 |
| Intangible assets | 3,768,092,559.42 | 3,788,628,679.26 |
| Long-term prepaid expenses | 92,481,448.75 | 98,970,720.56 |
| Deferred income tax assets | 733,824,826.06 | 722,797,843.64 |
| Other non-current assets | 847,042,716.58 | 849,017,843.49 |
| Total non-current assets | 123,205,654,668.34 | 123,612,130,324.85 |
| Total assets | 172,181,130,679.24 | 174,882,835,753.58 |
| Current liabilities: | 172,101,130,079.24 | 174,002,055,755.50 |
| Short-term borrowings | 11,655,220,874.19 | 11,540,228,080.29 |
| Financial liabilities at fair value through | 11,035,220,874.17 | 11,540,228,080.27 |
| profit or loss | 85,230,724.94 | - |
| Notes payable | 1,050,346,656.71 | 1,673,935,753.74 |
| Accounts payable | 26,531,192,829.45 | 25,957,352,170.04 |
| Receipts in advance | | |
| Employee benefits payable | 9,515,932,951.78 1,024,578,011.31 | <u>11,502,863,539.67</u> 1,228,950,124.09 |
| Taxes payable | | |
| 1 5 | 3,086,572,138.63 | 2,067,147,371.26 |
| Interest payable | 29,258,950.09 | 37,402,811.31 |
| Other payable | 409,228,373.38 | 405,000,081.16 |
| Non-current liabilities due within one | 3,378,210,000.00 | 5,201,150,000.00 |
| year | 2 171 702 150 44 | 2 102 207 428 00 |
| Other current liabilities | 2,171,792,150.44 | 3,123,327,438.98 |
| Total current liabilities | 58,937,563,660.92 | 62,737,357,370.54 |
| Non-current liabilities: | | |
| Long-term borrowings | 1,351,284,000.00 | 1,560,345,000.00 |
| Long-term payable | 89,287,152.00 | 89,287,152.00 |
| Long-term employee benefits payable | 130,741,372.43 | 130,741,372.43 |

| Special payable | 239,350,000.00 | 239,350,000.00 |
|--------------------------------------|--------------------|--------------------|
| Deferred earnings | 590,175,988.37 | 605,552,512.81 |
| Deferred income tax liabilities | 412,468,456.29 | 413,994,006.83 |
| Other non-current liabilities | | |
| Total non-current liabilities | 2,813,306,969.09 | 3,039,270,044.07 |
| Total liabilities | 61,750,870,630.01 | 65,776,627,414.61 |
| Owners' equity | | |
| Capital stock | 16,471,026,024.00 | 16,471,026,024.00 |
| Capital reserve | 32,927,359,424.33 | 32,759,853,588.96 |
| Less: treasury stock | 89,287,152.00 | 89,287,152.00 |
| Other comprehensive income | -100,294,201.45 | -102,586,048.25 |
| Special reserve | | |
| Surplus reserve | 25,851,173,391.46 | 25,851,173,391.46 |
| Retained earnings | 35,370,282,562.89 | 34,216,028,534.80 |
| Total owners' equity | 110,430,260,049.23 | 109,106,208,338.97 |
| Total liabilities and owners' equity | 172,181,130,679.24 | 174,882,835,753.58 |

Legal representative: Chen DerongPerson in Charge of the Accounting Body: Zhu Kebing, ChiefAccountantPerson in charge of Accounting Affairs: Wang Juan, Director of Finance Department

Consolidated Income Statement

January-March 2015

| Unit | : Yuan Currency: RMB | Type of audit: unaudited | |
|--|----------------------|---------------------------|--|
| Item | Current-period | Previous-period Amount | |
| I. Total operating income | 41,473,161,551.79 | 46,844,989,566.69 | |
| Including: operating income | 41,385,948,528.95 | 46,747,761,426.78 | |
| Interest income | 85,672,983.21 | 95,647,035.81 | |
| Earned premium | | | |
| Fee and commission income | 1,540,039.63 | 1,581,104.10 | |
| II. Total operating costs | 39,246,764,183.09 | 44,762,680,248.67 | |
| Including: operating costs | 36,624,748,206.03 | 42,222,502,305.74 | |
| Interest expense | 64,376,881.94 | 61,377,636.38 | |
| Fee and commission expenses | 168,197.30 | 158,315.53 | |
| Business taxes and levies | 106,006,006.67 | 141,817,297.60 | |
| | 498,467,964.44 | 434,252,218.51 | |
| Selling expense Administrative expense | 1,744,224,971.48 | 1,627,701,225.06 | |
| 1 | | | |
| Financial expense | 199,419,902.29 | 400,736,071.97 | |
| Impairment losses of assets | 9,352,052.94 | -125,864,822.12 | |
| Add: Gains from changes in fair values (Losses are indicated by "-") | -75,942,286.94 | 3,805,983.97 | |
| Investment income (Losses are indicated by "-") | 29,513,658.39 | 21,570,502.09 | |
| Including: Income from investments in | 7,423,522.53 | 16,392,872.56 | |
| associates and joint ventures | | | |
| Gains from exchange (Losses are indicated by "-") | | | |
| III. Operating profit (Losses are indicated by "-") | 2,179,968,740.15 | 2,107,685,804.08 | |
| Add: Non-operating income | 48,109,561.78 | 87,665,002.09 | |
| Including: Gains from disposal of | 2,533,029.31 | 528,708.00 | |
| non-current assets | | | |
| Less: Non-operating expenses | 23,126,904.61 | 75,537,334.65 | |
| Including: Losses from disposal of non-current assets | 20,661,619.43 | 65,026,220.38 | |
| IV. Total profit (Total losses are indicated by "-") | 2,204,951,397.32 | 2,119,813,471.52 | |
| Less: income tax expense | 568,225,769.79 | 533,600,817.34 | |
| V. Net profit (Net losses are indicated by "-") | 1,636,725,627.53 | 1,586,212,654.18 | |
| Net profit attributable to the owner of the parent Company | 1,547,150,249.71 | 1,510,048,384.13 | |
| Minority interests | 89,575,377.82 | 76,164,270.05 | |
| VI. Net after-tax of other comprehensive income | -40,595,723.67 | -43,573,348.68 | |
| Net after-tax of other comprehensive income | -43,511,239.68 | -44,219,051.89 | |
| attributable to the owner of parent company | ,,, | ,, , | |
| (i). Other comprehensive income that cannot be | | | |
| reclassified into gains and losses in future | | | |
| 1. Re-measuring the changes of net | | | |
| liabilities or net assets of defined benefit plans | | | |
| 2. Proportion held in the invested entities' | | | |
| other comprehensive incomes that cannot be | | | |
| reclassified into profit or loss under the Equity Method | | | |

| (ii) Other comprehensive incomes that will | -43,511,239.68 | -44,219,051.89 |
|---|---|--|
| be reclassified into gains and losses in future | | |
| 1. Proportion held in the invested entities' | | |
| other comprehensive incomes that will be | | |
| reclassified into profit or loss under the Equity | | |
| Method | | |
| 2. Gains and losses from change of fair | 13,436,789.10 | -99,230,542.04 |
| value of available-for-sale financial assets | | |
| 3. Gains and losses from available-for-sale | | |
| financial assets reclassified from Held-to-maturity | | |
| investment | | |
| 4. Valid part of gains and losses from cash | | |
| flow hedge | | |
| 5. Translation difference arising from | -56,948,028.78 | 55,011,490.15 |
| translation of financial statements denominated in | | |
| foreign currencies | | |
| 6.Others | | |
| Net after-tax of other comprehensive incomes | 2,915,516.01 | 645,703.21 |
| attributable to minority interests | | |
| VII. Total comprehensive income | 1,596,129,903.86 | 1,542,639,305.50 |
| Total comprehensive income attributable to the | 1,503,639,010.03 | 1,465,829,332.24 |
| owner of parent company | | |
| Total comprehensive income attributable to | 92,490,893.83 | 76,809,973.26 |
| minority interests | | |
| VIII. Earnings per share: | | |
| (I) Basic earnings per share (Yuan/ Share) | 0.09 | 0.09 |
| (II) Diluted earnings per share (Yuan/ Share) | 0.09 | 0.09 |
| foreign currencies6.OthersNet after-tax of other comprehensive incomesattributable to minority interestsVII. Total comprehensive incomeTotal comprehensive income attributable to theowner of parent companyTotal comprehensive income attributable tominority interestsVIII. Earnings per share:(I) Basic earnings per share (Yuan/ Share) | 1,596,129,903.86 1,503,639,010.03 92,490,893.83 0.09 | 1,542,639,305.5 1,465,829,332.2 76,809,973.2 |

Legal representative: Chen DerongPerson in Charge of the Accounting Body: Zhu Kebing, ChiefAccountantPerson in charge of Accounting Affairs: Wang Juan, Director of Finance Department

Income Statement of Parent Company

January-March 2015

| Unit: Yuan Currency: RMB Type of audit: un | | |
|---|-------------------|---------------------------|
| Item | Current-period | Previous-period Amount |
| I. Total operating income | 23,515,470,816.31 | 27,704,504,425.70 |
| Less: Operating Cost | 20,535,285,484.58 | 24,902,487,145.95 |
| Operating taxes and surcharges | 52,656,176.23 | 76,119,127.49 |
| Selling expense | 151,365,152.60 | 151,424,669.04 |
| Administrative expense | 1,194,057,614.99 | 1,180,973,398.16 |
| Financial expense | 17,075,693.52 | 96,363,480.09 |
| Impairment losses of assets | -38,907,916.33 | -137,597,390.32 |
| Add: Gains from changes in fair values (Losses are indicated by "-") | -91,332,927.09 | -2,781,396.36 |
| Investment income (Losses are indicated by "-") | 11,358,612.44 | 11,534,985.92 |
| Including: Income from investments in | 19,207,139.10 | 25,909,708.61 |
| associates and joint ventures | | |
| II. Operating profit (Losses are indicated by "-") | 1,523,964,296.07 | 1,443,487,584.85 |
| Add: Non-operating income | 17,073,419.81 | 56,559,985.27 |
| Including: Gains from disposal of non-current assets | | |
| Less: Non-operating expenses | 11,440,925.72 | 46,525,103.53 |
| Including: Losses from disposal of non-current assets | 11,380,924.76 | 46,148,321.50 |
| III. Total profit (Total losses are indicated by "-") | 1,529,596,790.16 | 1,453,522,466.59 |
| Less: income tax expense | 375,342,762.07 | 356,903,189.50 |
| IV. Net profit (Net losses are indicated by "-") | 1,154,254,028.09 | 1,096,619,277.09 |
| V. Net after-tax other comprehensive income | 2,291,846.80 | 7,217,477.33 |
| (i). Other comprehensive income that cannot be | 0.00 | 0.00 |
| reclassified into gains and losses in future | | |
| 1. Re-measuring the changes of net liabilities or net assets of defined benefit plans | | |
| 2. Proportion held in the invested entities' | | |
| other comprehensive incomes that cannot be | | |
| reclassified into profit or loss under the Equity | | |
| Method | | |
| (ii) Other comprehensive incomes that will be | 2,291,846.80 | 7,217,477.33 |
| reclassified into gains and losses in future | | |
| 1. Proportion held in the invested entities' | | |
| other comprehensive incomes that will be | 2,291,846.80 | 7,217,477.33 |
| reclassified into profit or loss under the Equity | | , , |
| Method | | |
| 2. Gains and losses from change of fair | | |
| value of available-for-sale financial assets 3. Gains and losses from available-for-sale | | |
| financial assets reclassified from Held-to-maturity | | |
| investment | | |
| 4. Valid part of gains and losses from cash | | |
| flow hedge | | |
| 5. Translation difference arising from | | |
| | | |

| foreign currencies | | |
|---|------------------|------------------|
| 6.Others | | |
| VI. Total comprehensive income | 1,156,545,874.89 | 1,103,836,754.42 |
| VII. Earnings per share: | | |
| (I) Basic earnings per share (Yuan/ Share) | | |
| (II) Diluted earnings per share (Yuan/ Share) | | |

Legal representative: Chen Derong Person in Charge of the Accounting Body: Zhu Kebing, Chief Accountant Person in charge of Accounting Affairs: Wang Juan, Director of Finance Department

Consolidated Cash Flow Statement

January-March 2015

| | Unit: Yuan Currency: RMB | Type of audit: unaudited |
|---|------------------------------|-------------------------------|
| Item | Current-period Amount | Previous-period Amount |
| I. Cash flows from Operating Activities: | | |
| Cash receipts from sale of goods and | 48,092,888,038.24 | 50,910,145,673.63 |
| rendering of services | | |
| Net increase in customers' deposit and | 1,064,042,907.02 | 376,604,037.48 |
| deposits from banks and other financial | | |
| institutions | | |
| Net increase in borrowings from Central | 47,628,291.38 | |
| Bank | | |
| Net decrease in loans and advances to | 246,928,369.96 | |
| customers | | |
| Cash receipts from interest, fees and | 86,534,656.17 | 88,694,872.74 |
| commissions | | |
| Net increase in deposit funds | | |
| Net increase in repurchase funds | | |
| Receipts of tax refunds | 52,197,229.21 | 118,659,005.20 |
| Other cash receipts relating to operating | 79,067,637.29 | 97,483,538.14 |
| activities | | |
| Sub-total of cash inflows from operating activities | 49,669,287,129.27 | 51,591,587,127.19 |
| Cash payments for goods purchased and | 40,222,006,226.46 | 46,027,273,567.76 |
| services received | 40,222,000,220.40 | 40,027,273,307.70 |
| Net increase in loans and advances to | | 162,848,370.51 |
| customers | | 102,848,570.51 |
| Net increase in balance with the central | 215,501,486.35 | 256,355,446.88 |
| bank and due from banks and other financial | 215,501,400.55 | 250,555,770.00 |
| institutions | | |
| Cash payments for claims in original | | |
| insurance contracts | | |
| Cash payments for interest, fees and | 85,986,073.15 | 94,886,131.62 |
| commissions | 05,500,075.15 | 74,000,131.02 |
| Cash payments to and on behalf of | 2,215,784,351.43 | 2,173,712,204.22 |
| employees | 2,213,704,331.43 | 2,175,712,204.22 |
| Net decrease in financial assets sold | 169,528,930.40 | 127,336,160.27 |
| under repurchase agreements | 109,520,950.40 | 127,550,100.27 |
| Payments of various types of taxes | 1,139,339,517.69 | 1,721,507,125.99 |
| Other cash payments relating to operating | 543,248,180.51 | 671,632,379.87 |
| activities | 5-5,2-6,100.51 | 071,052,579.07 |
| Sub-total of cash outflows from | 44,591,394,765.99 | 51,235,551,387.12 |
| operating activities | ++,571,57+,705.77 | 51,255,551,507.12 |
| Net Cash Flows from Operating | 5,077,892,363.28 | 356,035,740.07 |
| Activities | 3,077,072,303.20 | 330,033,740.07 |
| II. Cash Flows from Investing Activities: | | |
| Cash receipts from disposals and recovery | 1,142,486,275.55 | 460,426,987.55 |
| of investments | 1,172,700,273.33 | +00,+20,707.33 |
| Cash receipts from investment income | 38,942,491.82 | 20,832,326.19 |
| Net cash receipts from disposals of fixed | 11,491,530.15 | 19,262,358.73 |
| assets, intangible assets and other long-term | 11,771,000.10 | 17,202,550.75 |
| assets | | |
| Net cash from disposal of subsidiaries | | |

| and other operating units | | |
|--|-------------------|-------------------|
| Other cash receipts relating to investing | 27,944,110.23 | 43,825,253.03 |
| activities | 27,911,110.23 | 10,020,200100 |
| Sub-total of cash inflows from | 1,220,864,407.75 | 544,346,925.50 |
| investing activities | | , , |
| Cash payments to acquire and construct | 5,839,466,679.22 | 5,414,219,454.42 |
| fixed assets, intangible assets and other | | |
| long-term assets | | |
| Cash payments to investments | 2,778,867,463.06 | 529,774,956.92 |
| Net increase in collateral loans | | |
| Net cash paid by subsidiaries and other | | |
| operating units | | |
| Other cash payments relating to investing | 12,272,230.43 | 1,105,091.40 |
| activities | | |
| Sub-total of cash outflows from | 8,630,606,372.71 | 5,945,099,502.74 |
| investing activities | | |
| Net Cash Flows from Investing | -7,409,741,964.96 | -5,400,752,577.24 |
| Activities | | |
| III. Cash Flows from Financing | | |
| Activities: | | |
| Cash receipts from capital | 1,020,000,000.00 | 272,946,781.71 |
| contributions | | |
| Including: cash receipts from capital | 1,020,000,000.00 | 272,946,781.71 |
| contributions from minority | | |
| shareholders of subsidiaries | | |
| Cash receipts from borrowings | 19,160,650,283.55 | 16,496,879,542.48 |
| Cash receipts from issuing bonds | 3,456,095,915.27 | |
| Other cash receipts relating to financing | | |
| activities | | |
| Sub-total of cash inflows from | 23,636,746,198.82 | 16,769,826,324.19 |
| financing activities | | |
| Cash repayments of borrowings | 19,472,192,823.28 | 13,728,887,753.21 |
| Cash payments for distribution of | 336,563,490.86 | 270,464,012.28 |
| dividends or profits or settlement of | | |
| interest expenses | | |
| Including: payments for distribution of | 1,600,000.00 | 3,479,832.32 |
| dividends or profits to minority | | |
| shareholders of subsidiaries | | |
| Other cash outflows relating to financing | | |
| activities | 10 000 754 014 14 | 12 000 251 565 40 |
| Sub-total of cash outflow from | 19,808,756,314.14 | 13,999,351,765.49 |
| financing activities | 2.027.000.004.60 | 0 770 474 550 70 |
| Net Cash Flows from Financing | 3,827,989,884.68 | 2,770,474,558.70 |
| Activities | 207 125 770 05 | 20 004 710 22 |
| IV. Effect of Foreign Exchange Rate | -307,125,770.95 | 28,904,710.32 |
| Changes on Cash and Cash Equivalents V. Net Increase in Cash and Cash | 1 190 014 512 05 | 7745 227 560 15 |
| | 1,189,014,512.05 | -2,245,337,568.15 |
| Equivalents | 11 201 200 502 07 | 11 508 952 206 02 |
| Add: Opening balance of Cash and Cash Equivalents | 11,291,289,583.07 | 11,598,852,396.93 |
| 1 | 12,480,304,095.12 | 9,353,514,828.78 |
| VI. Closing Balance of Cash and Cash Equivalents | 12,400,304,093.12 | 7,555,514,020.78 |
| | | |

Legal representative: Chen DerongPerson in Charge of the Accounting Body: Zhu Kebing, ChiefAccountantPerson in charge of Accounting Affairs: Wang Juan, Director of Finance Department

Cash Flow Statement of Parent Company

January-March 2015

| | Unit: Yuan Currency: RMB | Type of audit: unaudited |
|---|------------------------------|-------------------------------|
| Item | Current-period Amount | Previous-period Amount |
| I. Cash flows from Operating Activities: | | |
| Cash receipts from sale of goods and | 24,117,837,516.79 | 29,834,657,463.03 |
| rendering of services | | |
| Receipts of tax refunds | 18,572,070.61 | 99,632,634.49 |
| Other cash receipts relating to operating | 22,864,338.57 | 55,851,012.40 |
| activities | | |
| Sub-total of cash inflows from operating activities | 24,159,273,925.97 | 29,990,141,109.92 |
| Cash payments for goods purchased and services received | 19,911,016,952.16 | 21,888,628,679.87 |
| Cash payments to and on behalf of employees | 1,375,243,754.29 | 1,389,185,463.99 |
| Payments of various types of taxes | 416,055,585.10 | 942,158,036.99 |
| Other cash payments relating to operating activities | 42,175,593.63 | 305,889,316.63 |
| Sub-total of cash outflows from operating activities | 21,744,491,885.18 | 24,525,861,497.48 |
| Net Cash Flows from Operating Activities | 2,414,782,040.79 | 5,464,279,612.44 |
| II. Cash Flows from Investing Activities: | | |
| Cash receipts from disposals and recovery of investments | 3,400,000,000.00 | 1,900,000,000.00 |
| Cash receipts from investment income | 9,018,602.74 | 1,290,773.97 |
| Net cash receipts from disposals of fixed | 7,433,380.76 | 16,666,263.36 |
| assets, intangible assets and other long-term assets | · , - · ,- · · · · | |
| Net cash from disposal of subsidiaries and other operating units | | |
| Other cash receipts relating to investing activities | 100,847,459.98 | 274,003,855.57 |
| Sub-total of cash inflows from investing activities | 3,517,299,443.48 | 2,191,960,892.90 |
| Cash payments to acquire and construct fixed assets, intangible assets and other long-term assets | 1,180,255,877.20 | 3,435,617,211.53 |
| Cash payments to investments | 2,800,000,000.00 | 2,260,749,984.00 |
| Net cash paid by subsidiaries and other operating units | | |
| Other cash payments relating to investing activities | 12,272,230.43 | 1,105,091.40 |
| Sub-total of cash outflows from investing activities | 3,992,528,107.63 | 5,697,472,286.93 |
| Net Cash Flows from Investing Activities | -475,228,664.15 | -3,505,511,394.03 |
| III. Cash Flows from Financing | | |
| Activities: | | |
| Cash receipts from capital contributions | | |
| Cash receipts from borrowings Other cash receipts relating to financing | 9,331,425,200.58 | 7,117,440,151.73 |
| Caller cush receipts relating to maneling | 20 / 21 | |

| activities | | |
|--|-------------------|-------------------|
| Sub-total of cash inflows from | 9,331,425,200.58 | 7,117,440,151.73 |
| financing activities | | |
| Cash repayments of borrowings | 11,224,578,508.86 | 6,816,150,190.37 |
| Cash payments for distribution of | 103,774,913.02 | 78,070,083.89 |
| dividends or profits or settlement of interest | | |
| expenses | | |
| Other cash repayments relating to | 895,284,618.03 | 5,084,693,925.67 |
| financing activities | | |
| Sub-total of cash outflow from | 12,223,638,039.91 | 11,978,914,199.93 |
| financing activities | | |
| Net Cash Flows from Financing | -2,892,212,839.33 | -4,861,474,048.20 |
| Activities | | |
| IV. Effect of Foreign Exchange Rate | -138,654,352.68 | 6,823,950.28 |
| Changes on Cash and Cash Equivalents | | |
| V. Net Increase in Cash and Cash | -1,091,313,815.37 | -2,895,881,879.51 |
| Equivalents | | |
| Add: Opening balance of Cash and Cash | 6,283,129,815.02 | 6,290,586,489.64 |
| Equivalents | | |
| VI. Closing Balance of Cash and Cash | 5,191,815,999.65 | 3,394,704,610.13 |
| Equivalents | | |

Legal representative: Chen Derong Person in Charge of the Accounting Body: Zhu Kebing, Chief Accountant Person in charge of Accounting Affairs: Wang Juan, Director of Finance Department

4.2 Auditing Report

The 1st quarter report has not been audited.