# Baoshan Iron & Steel Co., Ltd.

600019

# 2012

**First Quarter Report** 

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#### §1 IMPORTANT NOTICE

- 1.1 The Board of Directors and the Board of Supervisors of Baoshan Iron & Steel Co., Ltd. (hereinafter the Company), along with their directors, supervisors and senior executives, hereby guarantee that the 2012 First Quarter Report (hereinafter the Report) is free from false statement, misleading information or grave material omission, and assume relevant separate and joint responsibilities in regard to the truth, the accuracy and the integrity of the contents of the Report.
- 1.2 Nine directors shall attend the board meeting, but only eight directors attended actually, Director Edward C. Tse did not attend the meeting due to occupation of work, and Director Katherine Tsang was entrusted by him to vote on his behalf.
- 1.3 The first quarter financial report of the Company is unaudited.

#### 1.4

| The nerson in charge of the Company        | He Wenbo, Chairman of the Board of Directors of |
|--|---|
| The person in charge of the Company        | the Company                                     |
| The person in charge of accounting affairs | Chen Ying, Vice President of the Company        |
| The person responsible for the accounting  | Li Qiqiang, Vice Director of the Accounting     |
| department                                 | Department                                      |

Mr. He Wenbo, Chairman of the Board, Ms. Chen Ying, the person in charge of accounting affairs and Vice President of the Company, and Mr. Li Qiqiang, Vice Director of the Accounting Department (the person responsible for the accounting department), warrant the truthfulness and completeness of the financial statements in this Report.

#### § 2 COMPANY PROFILE

2.1 Major accounting and financial highlights

Currency: RMB

|   | As at the end of this period | As at the end of last year        | Increase/decrease<br>compared to the end<br>of last year (%) |
|---|------------------------------|-----------------------------------|--|
| Total assets (million RMB)  | 242,262                      | 231,100                           | 4.83   |
| Owner's equity (shareholders' equity attributable to the listed company)            | 107,750                      | 106,495                           | 1.18   |
| Net assets per share attributable to shareholders of the listed company (RMB/share) | 6.15                         | 6.08                              | 1.18   |
|   |                              | ning of the year reporting period | Year-on-year<br>increase/decrease<br>(%)                     |
| Net cash flow from operating activities (million RMB)                               |                              | 6,933                             | 167.39   |

Net cash flow per share from operating 0.40 167.39 activities (RMB/share) From the beginning of Year-on-year the year to the The reporting increase/decrease period end of the (%) reporting period Net profit attributable to shareholders of the 1,221 1,221 -60.22 listed company (million RMB) Basic earnings per share (RMB/share) 0.07 0.07 -60.22 Basic earnings per share net of non-recurring 0.06 0.06 -68.08 gains and losses (RMB/share) Diluted earnings per share (RMB/share) 0.07 0.07 -60.22 Weighted average return on equity (%) 1.14 1.14 -1.75 ppts Weighted average return on equity net of 0.91 0.91 -1.97 ppts non-recurring gains and losses (%)

#### Items after non-recurring gains and losses and amounts:

Unit: Million RMB Currency: RMB

| Item  | Amount |
|---|--------|
| Profit and loss from disposal of non-current assets | -23    |
| Net increase from other non-operating activities    | 349    |
| Effect of income taxes                              | -81    |
| Effect of minority interest                         | -2     |
| Total   | 243    |

# 2.2 Total number of shareholders and particulars of the top 10 tradable shareholders without trading restriction as at the end of the reporting period:

Unit: Share

| Total number of shareholders at the end of the reporting period |                              | 583,526            |
|---|------------------------------|--------------------|
| Shares held by the  | top 10 tradable shareholders |                    |
|   | Number of tradable shares    |                    |
| Shareholder (full name)   | not subject to trading       | Type of share      |
| Shareholder (run hame)  | restriction held at the end  | Type of share      |
|   | of the reporting period      |                    |
| Baosteel Group Corp.  | 13,128,825,267               | RMB ordinary share |
| Rugao Changrong Ore Storage Limited                             | 70,185,347                   | RMB ordinary share |
| Zhangjiagang Free Trade Zone Qianxing                           | 63,419,861                   | RMB ordinary share |
| Investment & Trading Co., Ltd.                                  |                              | -                  |
| Bank of Communication—E Fund 50 Index                           | 59,070,039                   | RMB ordinary share |

Securities Investment Fund Zhangjiagang Free Trade Zone Lixin 58,626,601 RMB ordinary share Investment Co., Ltd. Free Trade Zone Zhangjiagang Rixiang 51,612,776 RMB ordinary share International Trade Co., Ltd. Industrial and Commercial Bank 50,842,892 RMB ordinary share China—Shanghai Stock Exchange 50 ETF Fund International Finance—Standard Chartered—Government of Singapore 46,346,204 RMB ordinary share Investment Corporation PTE. LTD. RMB ordinary share Zhangjiagang Hongda Transportation Co., Ltd. 44,914,158 Zhangjiagang Free Trade Zone Rongrun Trade 41,400,194 RMB ordinary share Co., Ltd. According to the Medium-term Notes Prospectus published by Jiangsu Shagang Group Co., Ltd. (Shagang Group) in May and November of 2011, Rugao Changrong Ore Storage Limited is the joint stock company of the subsidiary controlled by Shagang Group; the shareholders of Zhangjiagang Free Trade Zone Qianxing Investment & Trading Co., Ltd. is Shagang Group's shareholders; the actual controllers of Zhangjiagang Free Trade Zone Lixin Investment Co., Remarks on affiliation, alliance or collusion Ltd., and Zhangjiagang Free Trade Zone Rixiang among the aforementioned top ten shareholders International Trade Co., Ltd. are both the major shareholders of Shagang Group. The controlling shareholder of Zhangjiagang Hongda Transportation Co., Ltd. is the shareholder of Shagang Group. The Company is not aware of any connection among or between the top ten shareholders and top ten shareholders of shares without selling restrictions or that they are persons acting in concert as provided for in the Measures for the Administration of Acquisitions by Listed Companies.

#### § 3 SIGNIFICANT EVENTS

# 3.1 Particulars of and reasons for material changes in major accounting items and financial indicators of the Company

 $\sqrt{\text{Applicable}}$   $\square$  Not Applicable

In the first quarter of 2012, while the momentum for global economic growth weakened remarkably, Chinese economy was resuming a stable increase, and the effect of control began to appear. The domestic crude steel output had a breakthrough from the continued slump in the fourth quarter of 2011, but the

needs from downstream industries were recovering slowly. As a result, the steel plants and inventories of the industry were still under pressure. The exported steel increased by 15.8% compared to that of the same period last year. The domestic steel prices saw a moderate rise. At the beginning of the period, steel prices continued to be at low levels and were further adjusted, with price drop in some steel products. After the Chinese New Year, due to the effect of the macro-economic policy and the support from downstream demands, the steel price rose moderately. In the meantime, supported by the crude steel output, the ore index price fluctuated moderately at high levels, the coking coal price remained high, and the cost for steel production showed a tendency of increase while remaining relatively stable. Restricted by the market weak balance and high cost, domestic steel industry was still faced with a severe business environment. The domestic steel industry registered a deficit in January and February, and began to recover starting from March.

Confronted with the complicated exterior environment for competition, the Company continuously enhanced its ability to respond to the competition by adhering to the differentiated competition strategy, enforcing the implementation of various tasks, so as to ensure the stable performance in the first quarter. In the reporting period, the Company's iron, steel, steel products and billets totaled 5.864 million, 6.365 million, and 6.362 million tons respectively, realizing a consolidated pre-tax profit of RMB 1.5 billion, a rise of RMB 0.47 billion over that of the previous period, and RMB 2.67 billion less than that of the same period last year.

In the second quarter, the downstream demands may experience a polarized change. Due to the seasonal needs, price for the long products will continue to rise moderately, driving the ore price to have a small rise. However, affected by the unstable recovery in manufacturing industries, other steel products, the flat products in particular, will continue to suffer depression in demand, and the flat product market is faced with the pressure of adjustment. The steel enterprises are still under remarkable pressures.

Particulars of and reasons for material changes in major accounting items and financial indicators of the Company:

Compared to the first quarter of 2011:

Business tax and surcharges reduced by RMB 80 million, or 60.0%, because of the customs collective invoice of import VAT, which resulted in a YoY increase of the VAT on purchase, and a decrease of surcharges due to the reduction in the VAT.

Financial expenses reduced by RMB 0.27 billion, or 483.2%, because the gains from exchange reduced by RMB 0.26 billion as the RMB appreciation against US dollars (0.1%) was lower than that of the same period last year (1%).

Asset impairment loss increased the profit by RMB 0.36 billion on a YoY basis, mainly because RMB 0.33 billion of provision for impairment of inventories was reversed for some products in view of the market change in the second quarter of 2012.

Investment income increased by RMB 70 million, or 51.0%, due to the increase of dividend received from the companies in which Baosteel International has equity participation.

Income tax expenses reduced by RMB 0.73 billion, or 75.7%, due to the YoY decrease of total profit.

In the first quarter of 2012, net cash inflow from operating activities totaled RMB 6.93 billion,

increasing by RMB 4.34 billion as compared with the same period last year. Net profit totaled RMB 1.27 billion, the depreciation and amortization of fixed assets totaled RMB 3.29 billion, the asset impairment provision and other items totaled RMB -0.15 billion, and the cash receivable from operating activities totaled RMB 4.41 billion. The inventory capital increased by RMB 0.51 billion, and the receivables and payables from operating activities decreased by RMB 3.03 billion. As a result, the Company realized a net cash inflow of RMB 6.93 billion from operating activities. Leaving the factor of the Finance Co. out of consideration, the Company's net cash inflow from operating activities was RMB 4.21 billion, increasing by RMB 1.93 billion as compared to the inflow of RMB 2.28 billion at the same period last year. The main reasons for this increase are as follows:

- ① Net profit was lower than that of the same period last year, reducing net cash inflow by RMB 1.95 billion;
- ② Cash flow was increased because the depreciation, amortization and other items increased by RMB 30 million from that of the same period last year;
- ③ The inventories in the first quarter was RMB 0.51 billion more than that of the beginning of the year. The inventory increased by RMB 4.44 billion at the same period last year due to the strategic inventory plans. The YoY inventory flow increased by RMB 3.93 billion;
- 4 The receivables and payables as at the end of the period increased by RMB 0.33 billion, increasing by RMB 0.06 billion from that of the same period last year, which was an increase of RMB 0.27 billion.

Net cash outflow from investing activities totaled RMB 2.86 billion, an increase of RMB 0.45 billion compared to that of the same period last year. Leaving the factor of the Finance Co. out of consideration, the net cash outflow from investing activities was RMB 2.85 billion, increasing by RMB 0.24 billion as compared with the net cash outflow of RMB 3.10 billion at the same period last year. This is mainly because the cash payment increased by RMB 0.22 billion for the purchase of fixed assets, intangible assets and other long-term assets.

Net cash inflow from financing activities increased by RMB 7.22 billion, increasing by RMB 1.76 billion as compared with that of the same period last year. Leaving the factor of the Finance Co. out of consideration, the net cash inflow from financing activities totaled RMB 7.19 billion, increasing by RMB 1.77 billion as compared to the net cash inflow of RMB 5.42 billion at the same period last year. This was resulted from the following factors: RMB 10 billion bank loans transferred to the receiver of the Wusong re-capitalization, the addition of RMB 1.08 billion borrowings to make up for the capital shortfall of Meishan Steel, and RMB 3.42 billion repayment of US dollar debts by the headquarters of the Company.

#### Compared to the end of 2011:

Monetary capital increased by RMB 10.69 billion, or 74.4%, mainly due to RMB 10 billion bank loans transferred to the receiver of the Wusong re-capitalization.

Tradable financial assets increased by RMB 1.12 billion, or 316.1%, because the Finance Co. increased its investment in the fund investment of the monetary market.

Dividends receivable decreased by RMB 0.22 billion, or 88.7% because Baosteel International had received the dividends from Henan Longyu Energy Co., Ltd. in March.

Other receivables increased by RMB 0.48, or 39.0%, among which, the VAT on purchase to be

certified totaled RMB 0.3 billion.

Non-current asset due within one year reduced by RMB 0.25 billion, or 52.0%, as a result of the cash in from trust financial products held by the Finance Co.

Capital borrowed increased by RMB 0.80 billion, or 266.7%, mainly because the Finance Co. carried out capital operation taking advantage of the opportunity that the borrowing rate was lower than the short-term capital operation rate.

Notes payables reduced by RMB 1.38 billion, or 51.5%, because the Company pushed forward the bank note endorsement, and the existing notes were gradually cashed in when reaching maturity.

Taxes payables reduced by RMB 0.32 billion due to the customs collective invoice of the import VAT which resulted in the decrease of related VAT and surcharges.

#### 3.2 Analysis and explanations of the progress of significant events and their impacts and solutions

 $\sqrt{\text{Applicable}}$   $\square$  Not Applicable

On 15 March 2012, the Company held the first interim shareholders' meeting, and approved the "Proposal of selling the assets of the Stainless Steel Business Unit and the Special Steel Unit". Up to the disclosure of the first quarter report, Baoshan Iron & Steel Co., Ltd. had completed the settlement of the following items: all assets and small amounts of liabilities from operating activities of the Stainless Steel Business Unit and the Special Steel Business Unit, 100% equity of Shanghai Special Materials Co., Ltd. held by Baoshan Iron & Steel Co., Ltd., 58.50% equity of Baoyin Special Steel Tubes, 94.5% equity of Shanghai No. 5 Steel Gas Co., Ltd., and 9.71% equity of AVIC Special Materials Industry Co., Ltd. (Xi'an). The settlement date was 1 April 2012, and the benchmark considerations of these assets and equities totaled RMB 42.601 billion. Currently, Baoshan Iron & Steel Co., Ltd. has initiated the examination of the financial statements concerning these assets as of the date of settlement.

As for the equity held by Baoshan Iron & Steel Co., Ltd. of the following companies: 54% equity of Ningbo Baoxin Stainless Steel Co., Ltd., 40% equity of Shanghai STAL Precision Stainless Steel Co., Ltd., and 20% equity of Rihong Stainless Steel (Shanghai) Co., Ltd., settlement can only be made after obtaining approvals from the administrative department since the subject companies are foreign-invested ones. Applications have been filed for the equity settlement.

# 3.3 Performances of the undertakings given by the Company, its shareholders and its ultimate controllers

| Λl | Applicable | ☐ Not Applicable |
|----|------------|------------------|
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Commitments of companies or shareholders with over 5% stake in and to the reporting period:

- 1. Baosteel Group undertook the following two commitments as at the establishment of the Company:
- (1) All related party transactions with the Company will be carried out in compliance with relevant laws, regulations and rules set by the authorities and will not damage the legitimate interest of the Company nor its minority shareholders.
- (2) Baosteel Group will not directly participate in any business activity or directly own an interest in any business activity or entity that might pose competition to the Company's current operating business. However, Baosteel Group can maintain its existing shares in the Company, as well as manage and develop the existing business which may or may not be in competition with the Company. Should Baosteel Group

(including its wholly-owned and holding subsidiaries or other associates) engage in any new business, investment or research that might be in competition with the principal products or services of the Company in the future, Baosteel Group has agreed to grant the Company pre-emptive rights to develop or acquire the said business.

These commitments will stay in force under two conditions: A. the Company is listed on the Hong Kong Stock Exchange and domestic stock exchange of China; and, B. Baosteel Group owns no less than 30% of the Company's issued shares.

In addition, on June 13, 2001, and September 6, 2002, Baosteel Group further pledged to uphold these two commitments after the Company's acquisition of the assets related to construction of its phase three project and all remaining assets thereof.

These commitments were published on *China Securities News*, *Shanghai Securities News* and *Securities Times* dated 21st June 2001 and 12th September 2002 and the official website of Shanghai Stock Exchange (http://www.sse.com.cn) as well.

- 2. Commitments made in Issuance Prospectus by Baosteel Group:
- (1) The Company has the right to acquire, at any time it thinks appropriate, Baosteel Group's assets and businesses which may be in competition with the Company;
- (2) The Company shall enjoy the priority of similar business opportunities acquired by Baosteel Group, who will not invest until the Company gives up the commercial opportunities;
- (3) Baosteel Group is committed to helping dealing with the relevant property certificates for buildings and lands after the Company completed the mergers and acquisitions. These commitments were publicly posted on official website of the Shanghai Stock Exchange (http://www.sse.com.cn) in April 2005.
  - 3. Commitments Baosteel Group undertook about Luojing Land:

Baosteel Group Shanghai Pudong Iron and Steel Co., Ltd. (hereafter, Pudong Steel), a wholly owned subsidiary of Baosteel Group, was offering its construction-in-progress and related fixed assets in Luojing (hereafter, Luojing Assets), which the Company intended to purchase. Luojing Assets cover an area of 3.228 million m<sup>2</sup>, for which Pudong Steel has paid some initial expenses, but not the land transfer expense. When the assets are to be purchased, the unpaid land transfer expense and the Pudong Steel's initial expenses as on the asset-assessing day (30 September 2007), RMB2.8 billion as preliminarily estimated, shall be paid by the Company. Baosteel Group promises:

- (1) If the Company intends to purchase the Luojing assets, Baosteel Group and/or Pudong Steel would help the Company go over the transfer procedures and other matters as required by the Company.
- (2) In the event of the total actual expense exceeding RMB2.8 billion for the procedures, Baosteel Group and/or Pudong Steel shall fully cover the exceeding amount in time, by means of paying the Company and/or the government (as is required). The aforementioned commitments were published on China Securities News, Shanghai Securities News and Securities Times and the official website of Shanghai Stock Exchange (http://www.sse.com.cn) of 12 December 2007.
- 4. Supplementary commitments about the land involved in 2005 share capital increase of the Company:

Baosteel Group issued a written statement to the Company on 11 April 2008 concerning the land use right and change in its area:

As regards the piece of land whose use right has been suspended due to change in Baoshan land planning program, Baosteel Group shall fully cover the possible losses (including, but not limited to, the cost of the land and the interests involved, relocation expenses, and loss on production stoppage) arising from the loss of the land use right within 30 days.

Baosteel Group shall try its best to help when the Company applies to relevant official departments for the use right of the land in question or when the Company uses the land in the manner it is used now.

These commitments were included in *Prospectus of Convertible Bonds with Call Warrants*, which was publicly posted on official website of the Shanghai Stock Exchange (http://www.sse.com.cn) dated June 18, 2008.

- 5. Commitments the Company undertook about land use right in 2005 increase in share capital:
- (1) The Company intended to purchase, with the capital raised from the issuance of 5 billion new shares, from Baosteel Group 23 pieces of state-allocated land and 14 pieces of "idle running" land. After the completion of the transactions, the Company would go over the procedures of changing the state-allocated land into state-owned transferable land and changing the "idle running" land into state-owned transferable land with no limits in right;
- (2) The Company and related companies that came under control of the Company after the acquisition shall negotiate in an active manner with relevant administrative offices to go over the procedures, within 18 months after the land acquisition, of the certificates for using the state-owned land or for owning the estates of the aforementioned pieces of land. The land users of the aforementioned land shall be registered in the Company or related companies that came under control of the Company after the acquisition.

The transfer procedures for a piece of land in Baoshan District covering an area of 581,000 square meters, which was involved in the increase in share capital in 2005, has not completed. The Company was informed that the piece had been planned by Shanghai Municipal Planning Bureau as part of the "land for landscapes" due to change in the overall urban planning. Yet, up to the date of disclosure of the Report, the Company has not been informed that the land should not be used in the way it is currently used. Currently on the land are workshops of bright steel plant and oxygen generating plant of Special Steel Business Unit of the Company rather than key operating workshops of the Company.

On 2012's First Interim Shareholders' Meeting held on 15 March 2012, the *Proposal about selling* partial assets of Stainless Steel and Special Steel Business Unit was passed, and the above-mentioned land was within the scope of this assets sales, therefore the Company was exempted from the above-mentioned obligations naturally

#### 6. Commitments Baosteel Group undertook about Desheng Nickel Project:

Baosteel Group sought the Company's opinion of investment on the Desheng Nickel Project on December 16, 2010 in written form of "Solicit Letter about Investment on Desheng Nickel Project", "Commitments about Desheng Nickel Project". The Company agreed that Baosteel Group could invest on the project, but retained that right to purchase the equity of the project. Baosteel Group promises: When the Company wants to acquire the equity of the project, it would transfer its share of equity of the project at a fair price in line with relative laws, regulations, and other documents and on basis of asset estimating results as conducted by an individual estimating organization.

These commitments stay in force under two conditions: (a) the company is listed at a stock exchange and (b) Baosteel Group owns no less than 30% of the Company's issued shares.

The aforementioned commitments were published on *China Securities News*, *Shanghai Securities News* and *Securities Times* and the official website of Shanghai Stock Exchange (http://www.sse.com.cn) of 23December 2010.

#### 7. Commitments Baosteel Group undertook about Zhanjiang Iron & Steel Project:

Baosteel Group sought the Company's opinion of investment on the Zhanjiang Iron & Steel Project on April 7, 2011 in written form of "Solicit Letter about Investment on Zhanjiang Iron & Steel Project," and "Commitments about Zhanjiang Iron & Steel Project". Baosteel Group promises: in case that the Company decides to give up this business opportunity, when the Company wants to acquire the equity of the project in future, Baosteel Group will transfer its share of equity of the project at a fair price in line with relative laws, regulations, and other normative documents and on the basis of asset evaluation results as conducted by an independent evaluation organization.

These commitments stay in force under two conditions: (a) the company is listed at a stock exchange

and (b) Baosteel Group owns no less than 30% of the company's issued shares.

The aforementioned commitments were published on *China Securities News*, *Shanghai Securities News* and *Securities Times* and the official website of Shanghai Stock Exchange (http://www.sse.com.cn) of 13 April 2011.

8. Commitments Baosteel Group undertook about not reducing its shareholdings during the period of share increase and the legal time limit:

During the period from 27 September 2011 to 28 December 2011, and on 16 January 2012, Baosteel Group accumulatively purchased 175,307,826 more shares of the Company through the trading system of Shanghai Stock Exchange, accounting for about 1.00% of the Company's shares. After the two purchases, the Group owns 13,128,825,267 shares of the Company, accounting for 74.9% of the total issued shares of the Company. Baosteel Group planned to continue purchasing shares of the Company in its own name from the secondary market in the following 12 months after its first increase of shares on 27 September 2011. The accumulative increase shall not exceed 2% of the Company's issued shares (including this accumulative increase). Baosteel Group promised that during the share increase period and the legal time limit, it will not reduce its holding of shares.

The Company published the details of the share increase in China Securities News, Shanghai Securities News and Securities Times, as well as on the website of Shanghai Stock Exchange on 28 September 2011 and 17 January 2012.

The aforementioned commitments were published on China Securities News, Shanghai Securities News and Securities Times and the official website of Shanghai Stock Exchange (http://www.sse.com.cn) of 28 September 2011 and 17 January 2012.

During the reporting period, Baosteel Group and the Company did not commit any breach of the aforementioned commitments.

3.4 Warnings and explanations as to the reasons for accumulated net loss expected to be recorded from the beginning of the year to the end of the next reporting period (if only) or material changes of it as compared to the same period of last year

 $\sqrt{\text{Applicable}}$   $\square$  Not Applicable

The Company will complete the asset and equity sell of the Stainless Steel Business Unit and the Special Steel Business Unit in the second quarter. Because the Company's deficit would reduce after selling the underlying assets, the estimated value of the underlying assets is higher than their book value, and the selling of the underlying assets would reduce the Company's financial expenses, the Company is expected to achieve an accumulated net profit increase by 80% to 100% in the first half of 2012 compared to that of the same period last year.

#### 3.5 Implementation of cash dividend policy during the reporting period

The Company proposes to make dividend distribution to shareholders with RMB 2.00 (tax inclusive) for every 10 shares. This distribution proposal--2011 profit distribution plan--has been subjected to consideration and approval at the shareholders' meeting.

Baoshan Iron & Steel Co., Ltd. Legal Representative: He Wenbo 27 April 2012

## § 4 Appendix

#### **Consolidated Balance Sheet**

31 March 2012

Compiled by: Baoshan Iron & Steel Co., Ltd. Unit: Yuan Currency: RMB Unaudited

| Item                                   | 31 March 2012      | 31 December 2011   |
|--|--------------------|--------------------|
| CURRENT ASSETS                         |                    |                    |
| Monetary asset                         | 25,073,095,484.60  | 14,379,464,105.74  |
| Held-for-trading financial assets      | 1,468,159,751.77   | 352,804,683.86     |
| Notes receivable                       | 12,145,862,309.10  | 12,860,113,254.16  |
| Accounts receivable                    | 7,670,276,911.17   | 6,983,893,119.47   |
| Payments in advance                    | 4,441,878,005.08   | 5,298,265,694.46   |
| Interests receivable                   | 27,205,111.70      | 11,757,749.94      |
| Dividends receivable                   | 27,990,563.34      | 246,648,970.16     |
| Other receivables                      | 1,706,385,447.95   | 1,227,688,540.03   |
| Inventories                            | 38,341,947,720.69  | 37,389,713,386.91  |
| Non-current assets due within one year | 232,166,850.00     | 483,907,475.02     |
| Total of current assets                | 91,134,968,155.40  | 79,234,256,979.75  |
| NON- CURRENT ASSETS                    |                    |                    |
| Disbursement of loans and advances     | 3,265,975,693.08   | 3,410,144,438.27   |
| Available-for-sale financial assets    | 1,546,443,036.24   | 1,504,972,994.37   |
| Long-term receivables                  | 54,746,125.00      | 27,388,500.00      |
| Long-term equity investment            | 4,611,782,513.57   | 4,498,487,312.97   |
| Investment property                    | 550,007,294.08     | 487,474,698.00     |
| Fixed assets                           | 113,991,956,503.03 | 115,371,361,577.46 |
| Construction in progress               | 16,901,636,737.63  | 16,282,590,033.75  |
| Construction materials                 | 833,350,424.07     | 805,812,260.74     |
| Intangible assets                      | 8,033,838,958.91   | 8,126,173,826.75   |
| Long-term deferred expenses            | 39,737,792.88      | 42,017,928.52      |
| Deferred income tax assets             | 1,177,712,758.06   | 1,188,689,741.88   |
| Other non-current assets               | 120,296,834.12     | 120,375,537.42     |
| Total of non-current assets            | 151,127,484,670.67 | 151,865,488,850.13 |
| Total Assets                           | 242,262,452,826.07 | 231,099,745,829.88 |

**Consolidated Balance Sheet** 

### 31 March 2012

Compiled by: Baoshan Iron & Steel Co., Ltd. Unit: Yuan Currency: RMB Unaudited

| Item  | 31 March 2012      | 31 December 2011   |
|---|--------------------|--------------------|
| NON- CURRENT ASSETS                         |                    |                    |
| Short-term borrowings                       | 46,690,164,577.41  | 38,876,457,632.91  |
| Receipt of deposits and deposits from       | 10,009,640,848.48  | 8,433,585,032.21   |
| other financial institutions                |                    |                    |
| Loans from other financial institutions     | 1,100,000,000.00   | 300,000,000.00     |
| Notes payable                               | 1,299,119,214.04   | 2,677,585,618.61   |
| Accounts payable                            | 20,318,834,880.65  | 19,270,699,108.70  |
| Advance receipts                            | 10,261,263,881.51  | 10,789,724,318.08  |
| Financial assets sold for repurchase        | 500,491,905.00     |                    |
| Staff remuneration payable                  | 1,518,340,863.45   | 1,553,291,216.55   |
| Taxes payable                               | -1,304,529,933.77  | -987,589,062.21    |
| Interests payable                           | 395,078,888.26     | 316,050,944.68     |
| Dividends payable                           | 78,797,346.91      | 18,082,635.32      |
| Other payables                              | 1,166,058,454.70   | 780,610,181.71     |
| Non-current liabilities due within one year | 16,589,024,622.89  | 16,809,668,448.29  |
| Total of current liabilities                | 108,622,285,549.53 | 98,838,166,074.85  |
| NON-CURRENT LIABILITIES                     |                    |                    |
| Long-term borrowings                        | 7,511,491,603.79   | 7,325,679,720.00   |
| Bonds payable                               | 9,020,909,842.36   | 8,918,663,150.96   |
| Specific payables                           | 574,643,704.10     | 911,415,731.15     |
| Deferred income tax liabilities             | 328,250,908.62     | 316,780,621.85     |
| Other non-current liabilities               | 1,353,729,570.05   | 1,319,044,230.80   |
| Total non-current liabilities               | 18,789,025,628.92  | 18,791,583,454.76  |
| Total liabilities                           | 127,411,311,178.45 | 117,629,749,529.61 |
| SHAREHOLDER'S EQUITY                        |                    |                    |
| Share capital                               | 17,512,048,088.00  | 17,512,048,088.00  |
| Capital reserve                             | 37,366,703,842.26  | 37,330,639,029.54  |
| Special reserve                             | 17,835,864.53      | 11,788,986.69      |
| Surplus reserve                             | 21,132,255,172.18  | 21,132,255,172.18  |
| Undistributed profits                       | 31,975,540,806.59  | 30,754,305,445.21  |
| Foreign currency translation difference     | -254,157,852.19    | -245,545,838.69    |
| Total shareholder's equity attributable to  | 107,750,225,921.37 | 106,495,490,882.93 |
| the parent company                          |                    |                    |
| Minority interest                           | 7,100,915,726.25   | 6,974,505,417.34   |
| Total shareholder's equity                  | 114,851,141,647.62 | 113,469,996,300.27 |
| TOTAL OF LIABILITIES &                      | 242,262,452,826.07 | 231,099,745,829.88 |
| SHAREHOLDER'S EQUITY                        |                    |                    |

## **Balance Sheet of the Parent Company**

31 March 2012

Compiled by: Baoshan Iron & Steel Co., Ltd. Unit: Yuan Currency: RMB Unaudited

| Item                        | 31 March 2012      | 31 December 2011   |
|-----------------------------|--------------------|--------------------|
| CURRENT ASSETS              |                    |                    |
| Monetary asset              | 16,840,365,188.80  | 8,826,002,497.24   |
| Notes receivable            | 13,925,429,695.23  | 14,028,815,911.13  |
| Accounts receivable         | 8,739,738,846.25   | 6,896,778,182.66   |
| Payments in advance         | 2,572,530,797.70   | 2,480,162,457.76   |
| Other receivables           | 792,600,844.71     | 503,609,047.98     |
| Inventories                 | 23,734,542,346.42  | 24,621,659,766.83  |
| Other current assets        | 4,969,746,218.48   | 5,864,685,966.51   |
| Total of current assets     | 71,574,953,937.59  | 63,221,713,830.11  |
| NON- CURRENT ASSETS         |                    |                    |
| Long-term equity investment | 27,717,797,921.18  | 27,673,450,448.67  |
| Fixed assets                | 88,915,076,156.34  | 90,615,546,715.70  |
| Construction in progress    | 2,952,529,483.86   | 3,393,924,415.94   |
| Construction materials      | 20,704,600.14      | 38,286,961.88      |
| Oil and gas assets          |                    |                    |
| Intangible assets           | 3,889,690,630.59   | 3,913,518,973.35   |
| Long-term deferred expenses | 13,751,096.34      | 14,394,666.51      |
| Deferred income tax assets  | 383,333,299.38     | 418,690,604.77     |
| Other non-current assets    | 117,905,780.14     | 117,905,780.14     |
| Total of non-current assets | 124,010,788,967.97 | 126,185,718,566.96 |
| TOTAL ASSETS                | 195,585,742,905.56 | 189,407,432,397.07 |

**Balance Sheet of the Parent Company (Continued)** 

31 March 2012

Compiled by: Baoshan Iron & Steel Co., Ltd. Unit: Yuan Currency: RMB Unaudited

| Item  | 31 March 2012      | 31 December 2011   |
|---|--------------------|--------------------|
| CURRENT LIABILITIES                         |                    |                    |
| Short-term borrowings                       | 27,188,272,919.30  | 20,351,326,028.98  |
| Notes payable                               | 75,107,682.00      | 61,722,416.46      |
| Accounts payable                            | 26,517,476,938.53  | 26,574,715,743.14  |
| Advance receipts                            | 9,545,425,881.95   | 10,265,421,675.61  |
| Staff remuneration payable                  | 988,757,320.07     | 1,073,164,972.01   |
| Taxes payable                               | -163,211,231.03    | -112,094,016.84    |
| Interests payable                           | 310,751,523.76     | 250,161,146.79     |
| Other payables                              | 162,378,494.86     | 202,869,701.83     |
| Non-current liabilities due within one year | 16,537,428,258.89  | 16,758,001,068.29  |
| Total of current liabilities                | 81,162,387,788.33  | 75,425,288,736.27  |
| NON-CURRENT LIABILITIES                     |                    |                    |
| Long-term borrowings                        | 4,406,010,000.00   | 4,410,630,000.00   |
| Bonds payable                               | 9,020,909,842.36   | 8,918,663,150.96   |
| Specific payables                           | 489,230,000.00     | 769,908,534.23     |
| Deferred income tax liabilities             | 282,207,189.74     | 282,207,189.74     |
| Other non-current liabilities               | 949,727,020.22     | 980,722,628.04     |
| Total non-current liabilities               | 15,148,084,052.32  | 15,362,131,502.97  |
| Total liabilities                           | 96,310,471,840.65  | 90,787,420,239.24  |
| SHAREHOLDER'S EQUITY                        |                    |                    |
| Share capital                               | 17,512,048,088.00  | 17,512,048,088.00  |
| Capital reserve                             | 37,214,569,107.84  | 37,207,402,138.54  |
| Surplus reserve                             | 21,132,255,172.18  | 21,132,255,172.18  |
| Undistributed profits                       | 23,416,398,696.89  | 22,768,306,759.11  |
| Total shareholder's equity                  | 99,275,271,064.91  | 98,620,012,157.83  |
| TOTAL OF LIABILITIES & SHAREHOLDER'S        | 195,585,742,905.56 | 189,407,432,397.07 |
| EQUITY                                      |                    |                    |

### **Consolidated Profit Statement**

January-March 2012

Compiled by: Baoshan Iron & Steel Co., Ltd. Unit: Yuan Currency: RMB Unaudited

| Item  | 31 March 2012     | 31 December 2011  |
|---|-------------------|-------------------|
| I. TOTAL OPERATING REVENUE                            | 47,419,467,218.88 | 54,018,291,731.75 |
| Including: Operating income                           | 47,311,228,116.51 | 53,940,038,453.05 |
| Interest income                                       | 105,127,733.37    | 75,275,546.93     |
| Handling charges and commission income                | 3,111,369.00      | 2,977,731.77      |
| II. TOTAL OPERATING EXPENSE                           | 46,461,271,812.85 | 49,991,365,598.35 |
| Including: Operating cost                             | 43,753,725,258.53 | 47,282,377,696.65 |
| Interest expenses                                     | 65,777,191.57     | 44,998,067.51     |
| Handling charges and commission expenses              | 156,304.81        | 53,679.46         |
| Business tax and surcharges                           | 50,952,608.97     | 127,223,826.35    |
| Sales expenses  | 441,138,913.05    | 412,754,376.83    |
| Administrative expenses                               | 2,107,365,747.24  | 1,988,475,139.27  |
| Financial expenses                                    | 324,862,661.03    | 55,705,699.05     |
| Loss on the asset impairment                          | -282,706,872.35   | 79,777,113.23     |
| Add: Gains from change in fair value ("-" for loss)   | 1,566,960.31      | -3,876,854.92     |
| Investment gains ("-" for loss)                       | 213,236,450.45    | 141,223,381.33    |
| Including: Gains from investment in associates and    | 66,331,435.81     | 115,437,079.53    |
| joint ventures  |                   |                   |
| III. TOTAL OPERATING PROFIT ("-" for loss)            | 1,172,998,816.79  | 4,164,272,659.81  |
| Add: Non-operating income                             | 364,369,286.10    | 47,171,574.11     |
| Less: Non-operating expenses                          | 38,540,273.39     | 38,151,820.48     |
| Including: Loss from disposal of non-current assets   | 22,908,719.65     | 27,075,011.08     |
| IV PRE-TAX PROFIT ("-" for loss)                      | 1,498,827,829.50  | 4,173,292,413.44  |
| Less: Income tax expenses                             | 233,246,488.25    | 959,719,740.55    |
| V. NET PROFIT ("-" for loss)                          | 1,265,581,341.25  | 3,213,572,672.89  |
| Net profit attributable to the equity holder of the   | 1,221,235,361.38  | 3,070,035,214.63  |
| parent company  |                   |                   |
| Minority interest income                              | 44,345,979.87     | 143,537,458.26    |
| VI. EARNINGS PER SHARE                                |                   |                   |
| (I) Basic earnings per share                          | 0.07              | 0.18              |
| (II) Diluted earnings per share                       | 0.07              | 0.18              |
| VII. OTHER COMPREHENSIVE INCOME                       | 32,045,550.95     | 23,296,111.46     |
| VIII. TOTAL COMPREHENSIVE INCOME                      | 1,297,626,892.20  | 3,236,868,784.35  |
| Total comprehensive income attributable to the equity | 1,254,061,091.73  | 3,091,031,510.41  |
| holder of the parent company                          |                   |                   |
| Total comprehensive income attributable to minority   | 43,565,800.47     | 145,837,273.94    |
| shareholders  |                   |                   |

# **Profit Statement of the Parent Company**

January-March 2012

Compiled by: Baoshan Iron & Steel Co., Ltd. Unit: Yuan Currency: RMB Unaudited

| Item  | 31 March 2012     | <b>31 December 2011</b> |
|---|-------------------|-------------------------|
| I. OPERATING INCOME                                 | 36,870,438,375.95 | 44,242,702,560.94       |
| Less: Operating cost                                | 34,564,322,054.12 | 39,503,324,621.75       |
| Business tax and surcharges                         | 21,935,836.26     | 76,884,895.21           |
| Sales expenses                                      | 174,551,975.89    | 180,023,786.77          |
| Administrative expenses                             | 1,682,750,819.69  | 1,532,855,343.13        |
| Financial expenses                                  | 146,694,568.18    | 28,143,572.59           |
| Loss on the asset impairment                        | -128,099,741.49   | 86,261,159.59           |
| Add: Gains from change in fair value ("-" for loss) | _                 | -7,772,046.52           |
| Investment gains ("-" for loss)                     | 56,761,941.37     | 127,756,244.92          |
| Including: Gains from investment in associates and  | 45,851,069.65     | 109,481,011.88          |
| joint ventures                                      |                   |                         |
| II. OPERATING PROFIT ("-" for loss)                 | 465,044,804.67    | 2,955,193,380.30        |
| Add: Non-operating income                           | 312,948,346.64    | 15,081,930.35           |
| Less: Non-operating expenses                        | 24,777,864.90     | 21,817,182.79           |
| Including: Loss from disposal of non-current assets | 19,206,330.16     | 21,703,454.09           |
| III. PRE-TAX PROFIT ("-" for loss)                  | 753,215,286.41    | 2,948,458,127.86        |
| Less: Income tax expenses                           | 105,123,348.63    | 708,049,070.87          |
| IV. NET PROFIT ("-" for loss)                       | 648,091,937.78    | 2,240,409,056.99        |
| V. OTHER COMPREHENSIVE INCOME                       | -617,030.70       | -5,393,836.50           |
| VI. TOTAL COMPREHENSIVE INCOME                      | 647,474,907.08    | 2,235,015,220.49        |

#### **Consolidated Cash Flow Statement**

January-March 2012

Compiled by: Baoshan Iron & Steel Co., Ltd. Unit: Yuan Currency: RMB Unaudited

| Complied by. Baoshan from & Steel Co., Ltd. Cint. Tuan              | Currency. Kivib   | Onaudited           |
|---|-------------------|---------------------|
| Item  | 31 March 2012     | 31 December<br>2011 |
| I. CASH FLOW FROM OPERATING ACTIVITIES                              |                   |                     |
| Cash received from sales of goods and provision of services         | 54,167,530,805.42 | 61,182,650,545.54   |
| Net increase in deposits from customers and placements              | 1,582,416,022.09  |                     |
| from banks and other financial institutions                         |                   |                     |
| Net decrease in loans and advances to customers                     | 82,048,748.48     | 78,124,682.55       |
| Net increase in loans from other financial institutions             | 800,000,000.00    | 340,000,000.00      |
| Cash received from interest, handling charges and commissions       | 93,280,516.07     | 76,500,279.63       |
| Tax rebates   | 59,966,688.91     | 36,232,673.97       |
| Other cash received from activities related to operation            | 898,046,677.65    | 800,591,152.26      |
| Subtotal of cash inflow from operating activities                   | 57,683,289,458.62 | 62,514,099,333.95   |
| Cash paid for goods purchased and services rendered                 | 46,121,570,543.90 | 54,220,707,604.74   |
| Net decrease in deposits from customers and placements from         |                   | 516,810,917.31      |
| banks and other financial institutions                              |                   |                     |
| Net increase in deposits with central bank and other financial      | 242,389,402.63    | 24,480,026.04       |
| institutions  |                   |                     |
| Cash payment for interest, handling charges and                     | 55,701,397.30     | 32,944,196.26       |
| commissions   |                   |                     |
| Cash paid to and on behalf of employees                             | 2,206,418,733.48  | 2,022,516,680.81    |
| Taxes paid  | 1,182,646,542.71  | 2,353,170,061.11    |
| Other cash paid for activities related to operating activities      | 941,624,103.44    | 750,628,769.94      |
| Subtotal of cash outflow from operating activities                  | 50,750,350,723.46 | 59,921,258,256.21   |
| Net cash flow from operating activities                             | 6,932,938,735.16  | 2,592,841,077.74    |
| II. CASH FLOW FROM INVESTING ACTIVITIES                             |                   |                     |
| Cash received from disposal of investments                          | 470,405,085.71    | 814,246,780.83      |
| Cash received from gains in investments                             | 363,936,551.53    | 29,900,721.21       |
| Net cash received from disposal of fixed assets, intangible assets  | 4,574,406.56      | 1 197 609 60        |
| and other long-term assets  | 4,574,406.56      | 1,187,608.60        |
| Other cash received relating to investment activities               | 128,820,140.66    | 32,343,992.56       |
| Subtotal of cash inflow from investment activities                  | 967,736,184.46    | 877,679,103.20      |
| Cash paid for purchase of fixed assets, intangible assets and other | 3,302,200,531.45  | 3,057,605,219.24    |
| long-term assets  | 3,302,200,331.43  | 3,037,003,213.24    |
| Cash paid for investments   | 545,249,545.53    | 1,128,345,287.00    |
| Cash received from subsidiaries and other companies                 | -17,557,703.60    | _                   |
| Other cash paid related to investment activities                    | 58,149.92         | 6,409,159.41        |
| Subtotal of cash outflow from investment activities                 | 3,829,950,523.30  | 4,192,359,665.65    |
| Net cash flow from investment activities                            | -2,862,214,338.84 | -3,314,680,562.45   |

### **Consolidated Cash Flow Statement (Continued)**

January-March 2012

Compiled by: Baoshan Iron & Steel Co., Ltd. Unit: Yuan Currency: RMB Unaudited

| Item   | 31 March 2012     | <b>31 December 2011</b> |
|--|-------------------|-------------------------|
| Net cash flow from investment activities               |                   |                         |
| III. CASH FLOW FROM FINANCING ACTIVITIES               | 14,365,995.04     | 22,825,862.04           |
| Cash received by absorbing investments                 | 14,365,995.04     | 22,825,862.04           |
| Including: Cash received by subsidiaries from minority | 27,156,612,954.89 | 16,885,653,852.11       |
| shareholder's investments                              |                   |                         |
| Cash received from borrowings                          | 27,170,978,949.93 | 16,908,479,714.15       |
| Subtotal of cash inflow from financing activities      | 19,573,397,264.87 | 11,283,967,540.29       |
| Cash repayments of debts                               | 376,861,362.88    | 164,176,084.56          |
| Subtotal of cash outflow from financing activities     | 19,950,258,627.75 | 11,448,143,624.85       |
| Net cash flow from financing activities                | 7,220,720,322.18  | 5,460,336,089.30        |
| IV. EFFECT OF FORIGN EXCHANGE RATE                     | -18,869,955.05    | 2,264,481.51            |
| CHANGES ON CASH AND CASH EQUIVALENTS                   |                   |                         |
| V. NET INCREASE/DECREASE IN CASH AND CASH              | 11,272,574,763.45 | 4,740,761,086.10        |
| EQUIVALENTS  |                   |                         |
| Add: Balance of cash and cash equivalents at           | 13,180,223,388.65 | 7,937,919,424.23        |
| beginning of the period                                |                   |                         |
| VI. BALANCE OF CASH AND CASH EQUIVALENTS               | 24,452,798,152.10 | 12,678,680,510.33       |
| AT END OF THE PERIOD                                   |                   |                         |

### **Cash Flow Statement of the Parent Company**

January-March 2012

Compiled by: Baoshan Iron & Steel Co., Ltd. Unit: Yuan Currency: RMB Unaudited

| Item   | 31 March 2012     | 31 December 2011  |
|--|-------------------|-------------------|
| I. CASH FLOW FROM OPERATING ACTIVITIES                                 |                   |                   |
| Cash received from sales of goods and provision of services            | 39,403,150,902.26 | 50,143,120,309.54 |
| Other cash received from activities related to operation               | 114,006,411.55    | 347,509,976.75    |
| Subtotal of cash inflow from operating activities                      | 39,517,157,313.81 | 50,490,630,286.29 |
| Cash paid for goods purchased and services rendered                    | 35,373,264,478.86 | 43,723,303,736.90 |
| Cash paid to and on behalf of employees                                | 1,468,122,300.40  | 1,379,826,105.89  |
| Taxes paid   | 494,503,163.45    | 1,582,469,083.30  |
| Other cash paid for activities related to operating activities         | 213,479,594.08    | 202,377,141.50    |
| Subtotal of cash outflow from operating activities                     | 37,549,369,536.79 | 46,887,976,067.59 |
| Net cash flow from operating activities                                | 1,967,787,777.02  | 3,602,654,218.70  |
| II. CASH FLOW FROM INVESTING ACTIVITIES                                |                   |                   |
| Cash received from gains in investments                                | 11,797,438.16     | 22,389,652.45     |
| Net cash received from disposal of fixed assets, intangible assets and | 2,846,356.10      | 328,362.53        |
| other long-term assets   | 2,040,330.10      | 320,302.33        |
| Other cash received relating to investment activities                  | 122,194,330.97    | 28,527,008.10     |
| Subtotal of cash inflow from investment activities                     | 136,838,125.23    | 51,245,023.08     |
| Cash paid for purchase of fixed assets, intangible assets and other    | 1 331 404 632 27  | 1 571 185 203 62  |
| long-term assets   | 1,331,404,632.27  | 1,571,185,203.62  |
| Cash paid for investments  | 145,104,340.00    | -                 |
| Other cash paid related to investment activities                       | 58,149.92         | 4,114,419.41      |
| Subtotal of cash outflow from investment activities                    | 1,476,567,122.19  | 1,575,299,623.03  |
| Net cash flow from investment activities                               | -1,339,728,996.96 | -1,524,054,599.95 |
| III. CASH FLOW FROM FINANCING ACTIVITIES                               |                   |                   |
| Cash received borrowings   | 17,496,581,576.61 | 15,317,956,417.38 |
| Cash received from other financing activities                          | 1,006,586,868.41  | 40,538,623.99     |
| Subtotal of cash inflow from financing activities                      | 18,503,168,445.02 | 15,358,495,041.37 |
| Cash repayments of debts   | 10,888,810,470.04 | 10,669,482,315.59 |
| Cash payments for distribution of dividends or profits, or cash        | 216,096,769.14    | 156,155,282.57    |
| payments for interests   |                   |                   |
| Cash payments for other financing activities                           | 10,847,748.96     | 1,734,103,450.90  |
| Subtotal of cash outflow from financing activities                     | 11,115,754,988.14 | 12,559,741,049.06 |
| Net cash flow from financing activities                                | 7,387,413,456.88  | 2,798,753,992.31  |
| IV. EFFECT OF FORIGN EXCHANGE RATE CHANGES ON                          | -1,109,545.38     | 7,026,200.29      |
| CASH AND CASH EQUIVALENTS  |                   |                   |
| V. NET INCREASE/DECREASE IN CASH AND CASH                              | 8,014,362,691.56  | 4,884,379,811.35  |
| EQUIVALENTS  |                   |                   |
| Add: Balance of cash and cash equivalents at beginning of the period   | 8,826,002,497.24  | 4,076,704,419.19  |
| VI. BALANCE OF CASH AND CASH EQUIVALENTS AT END OF                     | 16,840,365,188.80 | 8,961,084,230.54  |
| THE PERIOD   |                   |                   |